

# Recreation Programming Study

City Council - January 24, 2024





# Agenda

Community Engagement

Community Needs

Community Support

Recommendations

Questions



# COMMUNITY ENGAGEMENT

#### In Person Community Engagement To Date

- 2 Public Meetings.
- 5 External Focus Groups.
- 6 Leadership Interviews Mayor City Council City Management.
- 15 Stakeholder Interviews PRE, JPA, Agoura Hills staff.
- 2 Focus Groups Senior Center Advisory Board.
- 1 Focus Group with Teens (Mayor's Youth Council).
- 2 Park, Recreation and Education Commission Meetings.

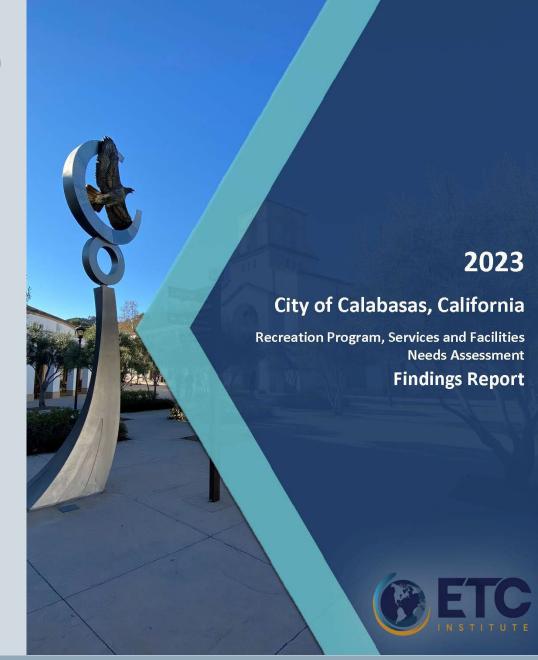


# Survey Monkey (Online Only)

- Open ended online only survey available to residents and non-residents.
- Developed in Partnership with the City.
- Abbreviated version of the Statistically Valid Survey.
- Administered via SurveyMonkey.
- 448 surveys received.
- Survey Conducted July 7 August 20.

# Statistically-Valid Survey (SVS)

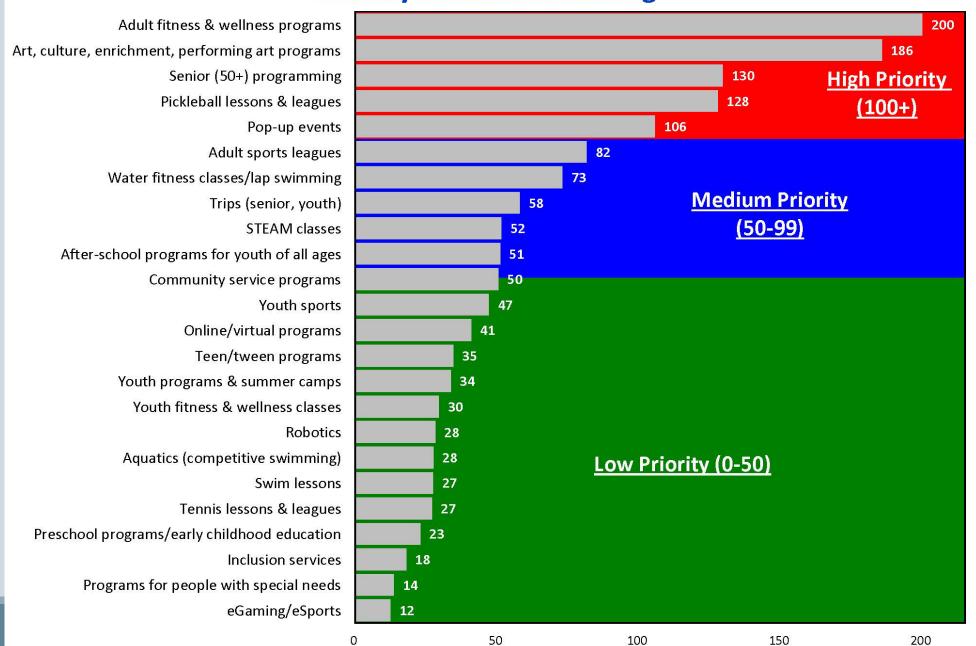
- Administered by ETC Institute.
- Developed in partnership with the City.
- Calabasas Residents Only.
- Administered by mail/phone/on-line.
- Conducted Spring/Summer 2023.
- Total of **361** completed surveys, 95% level of confidence with a margin of error of +/- 5.1% (Goal was **350**).



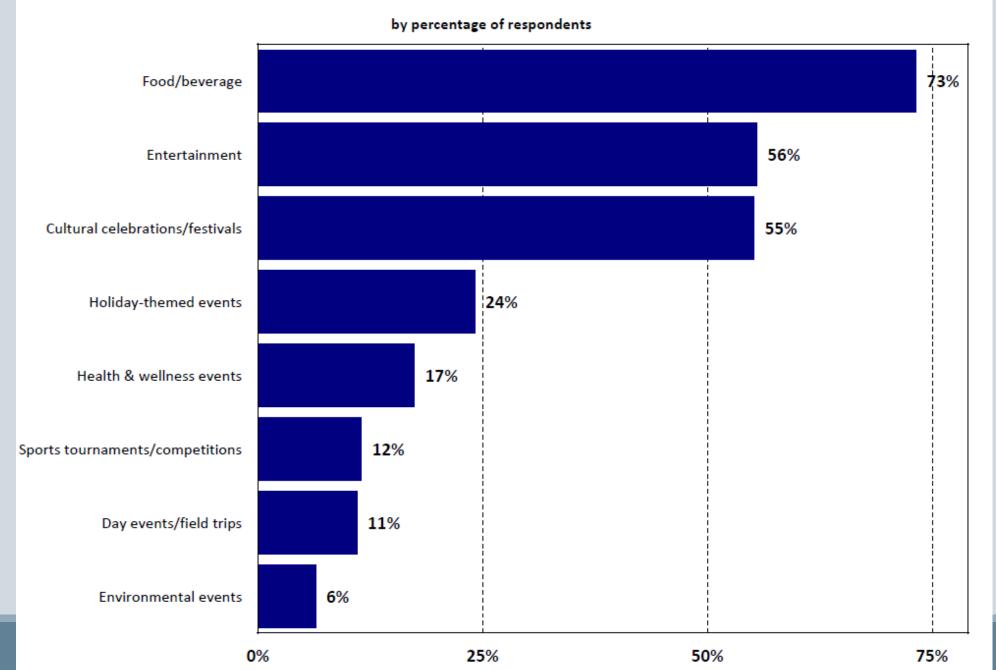


# RECREATION PROGRAM NEEDS

#### Top Priorities for Investment for Programs Based on Priority Investment Rating



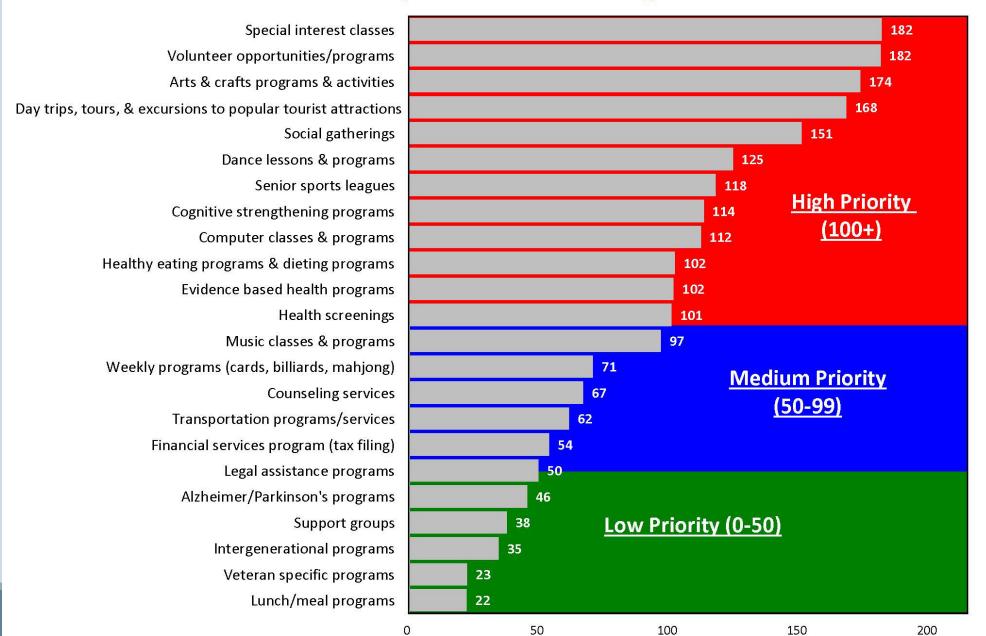
#### Q10. Special Event Concepts Respondents are Most Interested In





# ACTIVE AGING PROGRAM/SERVICE NEEDS

#### Top Priorities for Investment for Active Aging Programs Based on Priority Investment Rating



# Highest Prioritized Programs and Services By Household Type

#### **Recreation Program and Service Prioritization by Household Type**

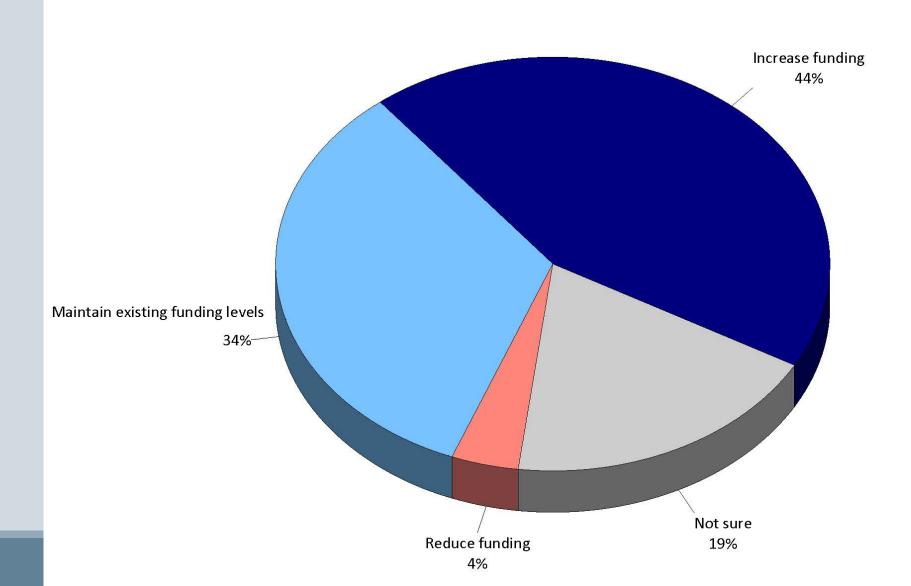
High Priority Programs and Services	City Wide	Households with Young Children Ages 0-9	Households with Teens/Young Adults Children Ages 10-19	Households Young/Middle Age Adults Ages 20-54 NO Children	Households Ages 55+ NO Children
Adult fitness & wellness programs	•	•	•	•	•
Art, culture, enrichment, performing art programs	•	•	•	•	•
Senior (50+) programming	•		•	•	•
Pickleball lessons & leagues	•		•	•	•
Pop-up events		•		•	
After-school programs for youth of all		•			
Youth sports (leagues, classes,		•			
STEAM (science, technology,		•			
Youth summer camps		•			
Robotics		•			
Swim lessons		•			
Adult sports leagues			•	•	
Teen/tween programs			•		
Water fitness classes/lap swimming			•		



# COMMUNITY SUPPORT

# Q16. Based on your perception of value, how would you want the City to fund future recreation needs?

by percentage of respondents (excluding "not provided")





# RECOMMENDATIONS

# Program/Service Location Alignment

PROGRAMS AND SERVICES	Location to Offer Program							
HIGH MEDIUM NEED	Community Center	Park System	Civic Center	De Anza	Founders Hall	Pre School	Senior Center	Tennis and Swim
Adult fitness & wellness programs	Х	Х		Х	Х			Х
Art, culture, enrichment, performing art programs	Х	X	Х	Х	Х		Х	Х
Senior (50+) programming	Х				Х		Х	
Rentals and reservations	X	X	Х	Х	Х		Х	X
Pickleball lessons & leagues (indoors)	X	X		Х				X
Pop-up events	X	X	Х	Х	Х		Х	X
Adult sports leagues	Х	X		Х				Х
Water fitness classes/lap swimming								Х
Trips (senior, youth)	Х			Х			Х	
STEAM Classes	Х			Х				
After-school programs for youth of all ages	Х	Х		Х				

#### GENERAL PROGRAM AND SERVICES

- Expand programs and services in the areas of greatest need to meet customer demand.
- Expand the partnership/joint use agreement with Las Virgenes Unified School District to maximize the utilization of taxpayer funded public recreation spaces in Calabasas.
- Implement recreation program and operational standards.
- Develop a formal volunteer management policy.
- Develop a formal partnership policy.

#### CALABASAS TENNIS AND SWIM CENTER

- Continue to evaluate the effectiveness of program, service and membership offerings and adjust in response to community needs, as necessary.
- Continue to implement the lifecycle replacement capital improvement program.
- Continually evaluate the impact that the growth of pickleball participation has on tennis participation in Calabasas.
  - PLEASE NOTE: Nationally, both sports have gained approximately six million participants since 2017.

#### CALABASAS SENIOR CENTER - KEY RECOMMENDATIONS

- Track total annual visitation to the Senior Center regardless of the purpose of the visit.
- Utilize the needs assessment findings to develop programs that are of the highest priority for the active aging population.
- Seek to achieve 50% annual cost recovery goal.

#### CALABASAS SENIOR CENTER - OTHER RECOMMENDATIONS

Achieve and maintain 450 active memberships annually.

#### CREEKSIDE PARK – CALABASAS KLUBHOUSE PRESCHOOL

• Re-master plan Creekside Park with the primary objective of providing Calabasas residents with greater accessibility to the recreational amenities in the park.

#### JUAN BATISTA DE ANZA PARK

• Utilize the needs assessment findings to further **refine program offerings** that are of the highest priority for the community, **focusing primarily on youth (ages 6-12) and special events.** 



# CALABASAS COMMUNITY CENTER

# **Projected Community Center Operating Hours**

- Monday Friday: 6am 10pm.
- Saturday Sunday: 8:00am 6:00pm.

100 hours per week.

• Holiday Hours will vary depending upon the holiday from being closed to reduced hours.

# Gymnasium Schedules

• Gymnasium will be utilized for both programming and open use.

• In addition to Normal Operating Hours, a **separate** schedule for the Gymnasium will be posted and vary based on time of year.

## Membership/Daily Admission Includes:

- Access to all unprogrammed spaces including:
  - Fitness center.
  - Activity studio.
  - Cardio studio.
  - Gymnasium.

- Access to open sport play including but not limited to:
  - Basketball.
  - Volleyball.
  - Pickleball.

### Core Programs and Services Provided

- Community Center Management and Administration
- Recreation Programs
- Customer Service
- Facility Rentals
- Fitness
- Facility Maintenance
- Custodial Services

#### Pro Forma Revenues & Expenditures

CALABASAS COMMUNITY CENTER REVENUE MODEL

ACCOUNT TITLE	PERCENT OF TOTAL REVENE	REVENUES	
TOTAL PASS REVENUES	35%	\$436,000.00	
TOTAL PROGRAM REVENUES AND PASSES	5%	\$58,500.00	
TOTAL FITNESS REVENUES	9%	\$109,220.00	
TOTAL GYMNASIUM PROGRAM REVENUES	21%	\$264,440.00	
TOTAL GYMNASIUM RENTAL REVENUES	1%	\$16,100.00	
TOTAL RENTAL ROOM REVENUES	28%	\$356,295.00	
TOTAL CONCESSIONS REVENUES	1%	\$10,000.00	
TOTAL REVENUE		\$1,250,555.00	

# Projected Revenue

#### **Pro Forma Revenues & Expenditures** CALABASAS COMMUNITY CENTER EXPENDITURE MODEL ACCOUNT TITLE BUDGET PERCENTAGE OF TOTAL COSTS PERSONNEL SERVICES \$689,869.00 Total 50% **SUPPLIES** \$501,576.25 **Total** 36% **OTHER SERVICES & CHARGES Total** \$206,279.00 14% TOTAL EXPENSES \$1,397,724.25

# Projected Expenditures

# Projected Multigenerational Center Pro Forma

#### Pro Forma Revenues & Expenditures

CALABASAS COMMUNITY CENTER

**BASELINE: REVENUES AND EXPENDITURES** 

Revenues	1st Year July 1 2024	2nd Year	3rd Year	4th Year	5th Year
Revenue	\$1,250,555.00	\$1,288,071.65	\$1,326,713.80	\$1,366,515.21	\$1,407,510.67
Total	\$1,250,555.00	\$1,288,071.65	\$1,326,713.80	\$1,366,515.21	\$1,407,510.67
Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year
Expenditures	\$1,397,724.25	\$1,439,655.98	\$1,482,845.66	\$1,527,331.03	\$1,573,150.96
Total	\$1,397,724.25	\$1,439,655.98	\$1,482,845.66	\$1,527,331.03	\$1,573,150.96
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NET PROFIT/LOSS	(\$147,169.25)	(\$151,584.33)	(\$156,131.86)	(\$160,815.81)	(\$165,640.29)
Total Cost Recovery	89%	89%	89%	89%	89%
Total Cost Recovery	0970	0370	0370	0370	0370

# Summary

- Maximize use of parks and facilities by providing programs and services that have been prioritized by Calabasas residents.
- Operational business model will vary from facility to facility.
- Program and service needs change and evolve every 3-5 years.
- Community Services Department is a best practice organization that will continue to provide excellent programs, services, and facility operations.

