

ITEM 5 ATTACHMENT 1

Quoted By: Brandon Swanson
 Quote Expiration: 07/12/23
 Quote Name: Fundbalance Migration to ERP Pro 10 SaaS Flip



Sales Quotation For:

City of Calabasas
 100 Civic Center Way
 Calabasas CA 91302-4112
 Ron Ahlers
 +1 (818) 224-1610
 rahlers@cityofcalabasas.com

Tyler Annual Software – SaaS

Description	List Price	Discount	Annual
ERP Pro powered by Incode			
ERP Pro 10 Financial Management Suite			
Core Financials	\$ 28,289	\$ 5,658	\$ 22,631
Fixed Assets	\$ 4,823	\$ 1,447	\$ 3,376
Human Resources Management (Includes Position Budgeting)	\$ 8,356	\$ 836	\$ 7,520
Employee Access Pro	\$ 0	\$ 0	\$ 0
Employee Access Pro Time & Attendance	\$ 2,068	\$ 0	\$ 2,068
ERP Pro 10 Customer Relationship Management Suite			
Cashiering	\$ 2,894	\$ 868	\$ 2,026

Tyler One**Content Manager Suite**

Core		\$ 14,146	\$ 1,415	\$ 12,731
	TOTAL:	\$ 60,576	\$ 10,224	\$ 50,352

Services

Description	Hours/Units	Extended Price	Maintenance
ERP Pro 10 Financial Management Suite			
Professional Services	364	\$ 47,320	\$ 0
Financials Project Management	1	\$ 2,500	\$ 0
ERP Pro 10 Customer Relationship Management Suite			
Professional Services	32	\$ 4,160	\$ 0
Content Manager Suite			
Professional Services	56	\$ 7,280	\$ 0
Other Services			
Project Management	1	\$ 250	\$ 0
	TOTAL:	\$ 61,510	\$ 0

Summary	One Time Fees	Recurring Fees
Total SaaS		\$ 50,352
Total Tyler Services	\$ 61,510	
Summary Total	\$ 61,510	\$ 50,352
Contract Total	\$ 111,862	

Detailed Breakdown of Professional Services (Included in Summary Total)

Description	Hours	Extended Price	Maintenance
ERP Pro powered by Incode			
ERP Pro 10 Financial Management Suite			
Employee Access Pro Time & Attendance	32	\$ 4,160	\$ 0
Employee Self Service - Employee Portal	32	\$ 4,160	\$ 0
General Ledger History Data Analysis	4	\$ 520	\$ 0
Core Financials	156	\$ 20,280	\$ 0
Fixed Assets	24	\$ 3,120	\$ 0
Human Resources Management	100	\$ 13,000	\$ 0
Accounts Payable Data Analysis	4	\$ 520	\$ 0
Accounts Payable History Data Analysis	4	\$ 520	\$ 0
General Ledger Data Analysis	8	\$ 1,040	\$ 0
Sub-Total	364	\$ 47,320	\$ 0
ERP Pro 10 Customer Relationship Management Suite			
Cashiering	32	\$ 4,160	\$ 0
Sub-Total	32	\$ 4,160	\$ 0
Tyler One			

Content Manager Suite					
Core			56	\$ 7,280	\$ 0
	Sub-Total		56	\$ 7,280	\$ 0
	TOTAL:		452	\$ 58,760	\$ 0

Comments

- Work will be delivered remotely unless otherwise noted in this agreement.
- Expenses associated with onsite services are invoiced as incurred according to Tyler's standard business travel policy.

SaaS is considered a term of one year unless otherwise indicated.

Core includes Onboarding

Core Financials includes general ledger, budget prep, bank recon, AP, CellSense, a standard forms pkg, output director, positive pay, secure signatures.

Cashiering supports credit/debit cards via ETS, includes PCI Compliant, a cash collection interface, a cashiering receipt import)

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
 - o Implementation and other professional services fees shall be invoiced as delivered.
 - o Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
 - o Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
 - o Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
 - o If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
 - o Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here:

<https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____ Date: _____

Print Name: _____

P.O.#: _____

Subject to Approval