## ITEM 2 ATTACHMENT RESOLUTION NO. 2021- 1742

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF CALABASAS, CALIFORNIA, RESCINDING RESOLUTION 2021-1740 AND APPROVING A SALARY SCHEDULE FOR PERMANENT EMPLOYEES.

This resolution shall be effective as of the paycheck of July 16, 2021.

#### **SECTION 1. DEFINITIONS**

**Full-Time Permanent Employees.** A full-time permanent employee is one whose position is allocated in the budget and who regularly works a minimum of forty (40) hours per workweek on a continuing basis. Such employees are hired for an indefinite and unspecified duration.

The following salary ranges are hereby established.

#### **FULL-TIME PERMANENT EMPLOYEE SALARY RANGES**

#### A. Council

| POSITION       | MONTHLY SALARY* | NUMBER OF EMPLOYEES BUDGETED IN POSITION |
|----------------|-----------------|--|
| Council Member | \$976           | 5  |

<sup>\*</sup>In accordance with Ordinance 2018-359

#### B. City Manager

| POSITION     | MONTHLY SALARY* | NUMBER OF EMPLOYEES BUDGETED IN POSITION |
|--------------|-----------------|--|
| City Manager | \$20,000        | 1  |

<sup>\*</sup> In accordance with City Manager Employment Agreement

### C. Management Classification

| POSITION                               | SALARY SCHEDULE<br>NUMBER | NUMBER OF EMPLOYEES BUDGETED IN POSITION |  |  |
|--|---------------------------|--|--|--|
| Chief Financial Officer                | P213                      | 1  |  |  |
| Community Development Director         | P213                      | 1  |  |  |
| Public Works Director/City<br>Engineer | P213                      | 1  |  |  |
| Communications Director                | P197                      | 1  |  |  |
| Community Services Director            | P197                      | 1  |  |  |

### D. Mid-Management Classification

| POSITION                                  | SALARY SCHEDULE<br>NUMBER | NUMBER OF EMPLOYEES BUDGETED IN POSITION |
|---|---------------------------|--|
| Deputy Public Works Director              | P178                      | 1  |
| Information Systems Manager               | P170                      | 1  |
| City Planner                              | P168                      | 1  |
| Landscape District Maintenance<br>Manager | P162                      | 1  |
| City Clerk                                | P162                      | 1  |
| City Librarian                            | P160                      | 1  |
| Building Official                         | P159                      | 1  |
| Administrative Services Manager           | P157                      | 1  |
| Deputy Community Services<br>Director     | P152                      | 1  |

### E. Professional/Supervisory Classification

| POSITION                          | SALARY SCHEDULE<br>NUMBER | NUMBER OF EMPLOYEES BUDGETED IN POSITION |  |  |
|-----------------------------------|---------------------------|--|--|--|
| Senior Civil Engineer             | P148                      | 1  |  |  |
| Senior Planner                    | P148                      | 2  |  |  |
| Environmental Services Supervisor | P148                      | 1  |  |  |
| Recreation Manager                | P140                      | 1  |  |  |
| Accounting Supervisor             | P132                      | 1  |  |  |
| Media Supervisor                  | P132                      | 1  |  |  |
| Public Safety Coordinator         | P132                      | 1  |  |  |
| Facility Supervisor               | P129                      | 2  |  |  |

### F. Professional/Technical Classification

| POSITION                         | SALARY SCHEDULE<br>NUMBER | NUMBER OF EMPLOYEES<br>BUDGETED IN POSITION |  |  |  |  |
|----------------------------------|---------------------------|---|--|--|--|--|
| Associate Civil Engineer         | P131                      | 1   |  |  |  |  |
| Associate Planner                | P130                      | 2   |  |  |  |  |
| Recreation Supervisor            | P129                      | 1   |  |  |  |  |
| Senior Building Inspector        | P126                      | 1   |  |  |  |  |
| Senior Public Works Inspector    | P126                      | 1   |  |  |  |  |
| Senior Librarian                 | P124                      | 1   |  |  |  |  |
| Senior Media Specialist          | P120                      | 2   |  |  |  |  |
| Building Inspector               | P117                      | 2   |  |  |  |  |
| Permit Center Supervisor         | P117                      | 1   |  |  |  |  |
| Grant/Contract Administrator     | P116                      | 1   |  |  |  |  |
| Management Analyst               | P116                      | 1   |  |  |  |  |
| Senior Accounting Specialist     | P116                      | 1   |  |  |  |  |
| Assistant Transportation Planner | P114                      | 1   |  |  |  |  |
| Landscape Maintenance Inspector  | P114                      | 1   |  |  |  |  |

| Recreation Coordinator         | P114 | 3 |
|--------------------------------|------|---|
| Code Enforcement Officer       | P108 | 1 |
| Library Circulation Supervisor | P108 | 1 |
| Assistant Planner              | P107 | 1 |

### G. Administrative/General Support Classification

| POSITION                                  | SALARY SCHEDULE<br>NUMBER | NUMBER OF EMPLOYEES BUDGETED IN POSITION |  |  |
|---|---------------------------|--|--|--|
| Human Resources Specialist                | P112                      | 1  |  |  |
| Accounting Specialist                     | P107                      | 3  |  |  |
| Executive Assistant II                    | P107                      | 2  |  |  |
| Information Systems Assistant             | P107                      | 2  |  |  |
| Executive Assistant I                     | P102                      | 6  |  |  |
| Facility Maintenance Technician II        | P94                       | 1  |  |  |
| Public Works Maintenance<br>Technician    | P87                       | 2  |  |  |
| Assistant to the City Clerk               | P87                       | 1  |  |  |
| Facility Maintenance Technician           | P84                       | 2  |  |  |
| Library Technician                        | P69                       | 1  |  |  |
| Library Technical Services<br>Coordinator | P69                       | 1  |  |  |
| Maintenance Assistant                     | P37                       | 1  |  |  |

H. Total authorized full-time permanent employees is 76.

#### SECTION 2. ESTABLISHMENT OF COMPENSATION PROCEDURE

- A. The City Manager shall recommend to the City Council the prescribed salary ranges for all classifications. The compensation for the City Manager shall be set by the City Council and includes all other benefits contained in this resolution.
- B. At any time during the fiscal year, the City Manager is authorized to adjust the full-time position to a different salary schedule number.
  - 1. The adjustment for any full-time position may not exceed 15 percent in a fiscal year. If a full-time position is adjusted more than once in a fiscal year, the total adjustment, measured from the pre-adjusted baseline, may not exceed 15 percent in that fiscal year.
  - 2. Adjustments must be based on findings. Findings must relate to a change in duties, job conditions, salary comparison to similar positions in comparable public agencies, or any other similar basis.
  - 3. Adjustments are completely separate from merit increases. Merit increases relate to an individual employee. Adjustments relate to all employees of a position within the relevant classification.
  - 4. Adjustments are not retroactive. Adjustments are determined at the sole discretion of the City Manager and employees have no right to such adjustments.
  - 5. Adjustments do not require approval or resolution of the City Council. The City Council, the Administrative Services Manager, and Chief Financial Officer shall be notified of such adjustments and the findings which support them, in writing.
  - All such adjustments shall be subject to budget appropriation and may not be approved if to do so would exceed existing budget authority unless made contingent upon a budget amendment approved by the City Council.
  - 7. Title change adjustments are authorized, provided that there is no increase in the total authorized full-time employee count.
  - 8. The Salary Schedule for Full-Time Permanent positions (attached) is shown as a bi-weekly schedule for accounting and payroll purposes.

#### SECTION 3. CONFERENCES/PROFESSIONAL DEVELOPMENT

In order to promote continued development of skills, knowledge and abilities among the employees of the City, the City Manager may grant time off to any full-time employee in order to attend professional, technical or managerial workshops, courses, conferences, conventions, seminars, or related activities. The costs for attendance at these activities including travel, per diem, registration, tuition, materials or other reasonable costs are legitimate City expenditures if provided for in the annual City Budget and approved by the Department Head and City Manager.

#### **SECTION 4. AUTOMOBILE ALLOWANCE**

At the discretion of the City Manager, certain employees are eligible for a monthly auto allowance, treated by law as taxable income. Auto Allowance shall be accrued per pay period on a pro-rata basis, based on number of hours worked. Hours worked include: regular time, holiday, vacation, sick, floating holiday, jury duty, bereavement and administrative leave. Any unpaid leave by the employee does not count as hours worked.

All other employees are eligible for mileage reimbursement at the approved IRS rate.

#### **SECTION 5. RETIREMENT**

The City contracts with the California Public Employees Retirement System (PERS) and provides PERS 2% at 55 Local Miscellaneous Classic Members. New members enrolled in PERS after January 1, 2013, the City provides PERS 2% at 62 Local Miscellaneous PEPRA Members. The City agrees to pay the employee contribution rate to PERS for each Classic full-time permanent employee and City Councilmembers (elected prior to January 1, 2013). All other employees, including City Councilmembers, will pay their own employee contribution amount to PERS, as prescribed by law. The City also provides 1959 Survivor Benefits third level and Sick Leave Conversion Service Credit for all PERS members.

#### **SECTION 6. LIFE INSURANCE BENEFITS**

For permanent full-time employees, the City contracts with VOYA Financial to provide life insurance in the face amount of three times the employee's annual salary (not to exceed \$350,000) and \$50,000 for each Councilmember. The City agrees to pay the full cost for life insurance for full-time employees, including City Councilmembers.

#### SECTION 7. SHORT AND LONG TERM DISABILITY INSURANCE

The City provides both short and long term disability insurance for employees in a benefit of 66% of the employee's salary, up to \$10,000 per month

#### SECTION 8. DEFERRED COMPENSATION 457 PLAN CONTRIBUTION

The City will pay a deferred compensation contribution into a City approved Deferred Compensation 457 Plan for enrolled permanent full-time employees; contingent upon the FY 2021-22, first quarter actual revenues received from Sales Tax or Transient Occupancy Tax (TOT) exceeding budget estimates by 3%. If the contingency is met, the payments shall begin with the paycheck of January 14, 2022. Participating employees will receive a 100% contribution match up to 2% of their gross base salary. Gross base salary is defined as wages paid as described in the Permanent Employees Salary Ranges (reference Section 1, herein).

#### **SECTION 9. MEDICAL INSURANCE**

The City contracts with CalPERS to offer medical insurance to full-time employees, plus their qualified dependents. "Flexible Benefit Plan Election Monthly Net Amount" (cash back) shall be accrued for the first two pay periods of each month on a prorata basis, based on number of hours worked. Hours worked include: regular time, holiday, vacation, sick, floating holiday, jury duty, bereavement and administrative leave. Any unpaid leave by the employee does not count as hours worked.

#### Employees hired prior to January 1, 2022

Prior to January 1, 2022, medical insurance premiums are covered 100% up to the PERS Choice medical plan dollar amount. Effective January 1, 2022, medical insurance premiums are covered 100% up to the PERS Platinum medical plan dollar amount. The "Flexible Benefit Plan Election Monthly Net Amount" (cash back) shall not exceed \$275.00 for employee only, \$575.00 for employee plus one and \$750.00 for employee plus multiple dependents.

#### Employees hired on or after January 1, 2022

For full-time employees hired on or after January 1, 2022, medical insurance premiums are covered 100% up to the PERS Platinum medical plan dollar amount. There is zero dollars as "Flexible Benefit Plan Election Monthly Net Amount" (cash back) to the employee. Employees hired after this date will not participate in the "Flexible Benefit Plan Election Monthly Net Amount" and will not receive cash back for opting to enroll in other medical plans.

#### **SECTION 10. DENTAL INSURANCE**

The City contracts with Delta Dental for dental coverage for employees, plus their qualified dependents. Dental insurance premiums are covered 100% by the City.

#### **SECTION 11. VISION INSURANCE**

The City contracts with VSP for vision coverage for employees, plus their qualified dependents. Vision insurance premiums are covered 100% by the City.

#### SECTION 12. EMPLOYEE ASSISTANCE PROGRAM (EAP)

The City contracts with MHN to provide short term counseling benefits and life management services and referrals to employees, their dependents, and any other members within their household.

#### **SECTION 13. FLEXIBLE SPENDING ACCOUNTS**

The City offers employees the use of designated reimbursement accounts for health or dependent care expenses, which allows employees to pay for qualified expenses on a pre-tax basis.

#### **SECTION 14. FLOATING HOLIDAY**

Each employee is given one Floating Holiday (8 hours) per fiscal year to be used at the discretion of their Department Head.

#### **SECTION 15. HOLIDAYS**

The City recognizes 11½ paid holidays per year: New Year's Day, Martin Luther King Day, President's Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day, the Friday after Thanksgiving, Christmas Eve, Christmas Day, and New Year's Eve (½ day).

#### **SECTION 16. VACATION LEAVE**

Vacation Leave shall be accrued per pay period on a pro-rata basis, based on number of hours worked. Hours worked include: regular time, holiday, vacation, sick, floating holiday, jury duty, bereavement and administrative leave. Any unpaid leave by the employee does not count as hours worked.

Employees accrue vacation leave bi-weekly in accordance with the length of their service as follows:

| Up to 24 months of service         | 80 hours per year  |
|------------------------------------|--------------------|
| 24 months to 60 months of service  | 96 hours per year  |
| 60 months to 132 months of service | 136 hours per year |
| 132 months + of service            | 176 hours per year |

Additional vacation leave is granted to eligible employees in recognition of the extra hours worked to accomplish the requirements of the job. This leave shall not exceed 72 hours for management employees, 64 hours for mid-management employees, and 56 hours for supervisory/professional employees.

In the event a Management Classification employee was employed by another public agency (city, county, or special district) at the time or within one year of his/her appointment with the City, the Department Head may be offered at the time of appointment a Vacation Leave accrual rate that is subject to the following restrictions: The Vacation Leave rate must be at generally the same rate he/she was accruing Vacation Leave at the other agency; not to exceed the accrual rates listed herein above, and not to exceed a maximum of 136 hours per year, but in no event less than 80 hours per year. He/she will continue to accrue Vacation Leave at that rate until such time as he/she would be eligible for the next increase in accrual rate based on cumulative years of service with the City of Calabasas, consistent with rates listed herein above. All accrual rates shall be calculated based on an eight-hour day, consistent with the above leave accrual table.

#### **SECTION 17. SICK LEAVE**

Sick Leave shall be accrued per pay period on a pro-rata basis, based on number of hours worked. Hours worked include: regular time, holiday, vacation, sick, floating holiday, jury duty, bereavement and administrative leave. Any unpaid leave by the employee does not count as hours worked.

Employees accrue sick leave bi-weekly at a rate of 96 hours per year. Sick leave may be used upon accrual.

#### **SECTION 18. BEREAVEMENT LEAVE**

In the event of a death in the employee's immediate family, the employee will be eligible for five work days (40 hours) of paid leave for bereavement.

#### **SECTION 19. JURY DUTY LEAVE**

Employees are granted up to ten paid days for jury service.

#### **SECTION 20. COMPUTER LOAN PROGRAM**

Once an employee has successfully completed their probationary period, an interestfree loan is available to employees in an amount of \$3,000 in order to purchase a personal computer, laptop, printer and other related computer equipment and software.

#### **SECTION 21. FITNESS/RECREATION PROGRAMS**

The City provides a complimentary employee only membership to the Calabasas Tennis and Swim Center and the Agoura Hills/Calabasas Community Center. The City also provides a 30% discount at Creekside Preschool and on classes and programs offered through the Recreation Brochure.

Resolution No. 2021-1740, and any conflicting provisions previously adopted, are hereby rescinded.

To the extent the provisions of this Resolution No. 2021-1742 are substantially the same as any other resolution or action of the City Council, the provisions of Resolution 2021-1742 shall be construed as continuations of these other enactments, and not as new enactments.

The City Clerk shall certify to the adoption of this resolution and shall cause the same to be processed in the manner required by law.

| PASSED, APPROVED AND ADOPTED this 2   | 5 <sup>th</sup> day of August, 2021.                            |
|---|---|
| ATTEST:   | James R. Bozajian, Mayor  |
| Maricela Hernandez, City Clerk  Master Municipal Clerk  California Professional Municipal Clerk | APPROVED AS TO FORM:  |
|   | Matthew T. Summers Colantuono Highsmith & Whatley City Attorney |

| RANGE | STEP 1   | STEP 2   | STEP 3   | STEP 4   | STEP 5   | STEP 6   | STEP 7   | STEP 8   | STEP 9   | STEP 10  |
|-------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| P1    | 817.62   | 838.06   | 859.01   | 880.49   | 902.50   | 925.06   | 948.19   | 971.90   | 996.19   | 1,021.10 |
| P2    | 825.80   | 846.44   | 867.60   | 889.29   | 911.53   | 934.31   | 957.67   | 981.61   | 1,006.15 | 1,031.31 |
| P3    | 834.06   | 854.91   | 876.28   | 898.19   | 920.64   | 943.66   | 967.25   | 991.43   | 1,016.22 | 1,041.62 |
| P4    | 842.40   | 863.46   | 885.04   | 907.17   | 929.85   | 953.09   | 976.92   | 1,001.34 | 1,026.38 | 1,052.04 |
| P5    | 850.82   | 872.09   | 893.89   | 916.24   | 939.15   | 962.63   | 986.69   | 1,011.36 | 1,036.64 | 1,062.56 |
| P6    | 859.33   | 880.81   | 902.83   | 925.40   | 948.54   | 972.25   | 996.56   | 1,021.47 | 1,047.01 | 1,073.18 |
| P7    | 867.92   | 889.62   | 911.86   | 934.66   | 958.02   | 981.97   | 1,006.52 | 1,031.69 | 1,057.48 | 1,083.92 |
| P8    | 876.60   | 898.52   | 920.98   | 944.00   | 967.60   | 991.79   | 1,016.59 | 1,042.00 | 1,068.05 | 1,094.75 |
| P9    | 885.37   | 907.50   | 930.19   | 953.44   | 977.28   | 1,001.71 | 1,026.75 | 1,052.42 | 1,078.73 | 1,105.70 |
| P10   | 894.22   | 916.58   | 939.49   | 962.98   | 987.05   | 1,011.73 | 1,037.02 | 1,062.95 | 1,089.52 | 1,116.76 |
| P11   | 903.16   | 925.74   | 948.89   | 972.61   | 996.92   | 1,021.85 | 1,047.39 | 1,073.58 | 1,100.42 | 1,127.93 |
| P12   | 912.19   | 935.00   | 958.37   | 982.33   | 1,006.89 | 1,032.06 | 1,057.87 | 1,084.31 | 1,111.42 | 1,139.21 |
| P13   | 921.32   | 944.35   | 967.96   | 992.16   | 1,016.96 | 1,042.39 | 1,068.44 | 1,095.16 | 1,122.53 | 1,150.60 |
| P14   | 930.53   | 953.79   | 977.64   | 1,002.08 | 1,027.13 | 1,052.81 | 1,079.13 | 1,106.11 | 1,133.76 | 1,162.10 |
| P15   | 939.84   | 963.33   | 987.41   | 1,012.10 | 1,037.40 | 1,063.34 | 1,089.92 | 1,117.17 | 1,145.10 | 1,173.73 |
| P16   | 949.23   | 972.96   | 997.29   | 1,022.22 | 1,047.78 | 1,073.97 | 1,100.82 | 1,128.34 | 1,156.55 | 1,185.46 |
| P17   | 958.73   | 982.69   | 1,007.26 | 1,032.44 | 1,058.25 | 1,073.37 | 1,111.83 | 1,139.62 | 1,168.11 | 1,197.32 |
| P18   | 968.31   | 992.52   | 1,007.20 | 1,042.77 | 1,068.84 | 1,095.56 | 1,112.95 | 1,151.02 | 1,179.80 | 1,209.29 |
| P19   | 978.00   | 1,002.45 | 1,017.55 | 1,053.19 | 1,000.04 | 1,106.51 | 1,122.93 | 1,162.53 | 1,179.50 | 1,221.38 |
| P20   | 987.78   | 1,002.43 | 1,027.31 | 1,063.73 | 1,079.32 | 1,117.58 | 1,145.52 | 1,174.16 | 1,203.51 | 1,233.60 |
| P21   | 997.65   | 1,012.47 | 1,037.76 | 1,003.73 | 1,101.22 | 1,117.36 | 1,145.52 | 1,174.10 | 1,203.51 | 1,245.93 |
| P22   | 1,007.63 | 1,022.80 | 1,048.10 | 1,074.30 | 1,101.22 | 1,140.04 | 1,168.54 | 1,103.90 | 1,213.34 | 1,258.39 |
| P23   | 1,007.03 | 1,032.82 | 1,056.04 | 1,005.11 | 1,112.24 | 1,140.04 | 1,180.23 | 1,197.70 | 1,239.98 | 1,230.39 |
|       |          |          |          |          |          | 1,162.96 |          |          |          |          |
| P24   | 1,027.88 | 1,053.58 | 1,079.92 | 1,106.92 | 1,134.59 | •        | 1,192.03 | 1,221.83 | 1,252.38 | 1,283.69 |
| P25   | 1,038.16 | 1,064.12 | 1,090.72 | 1,117.99 | 1,145.94 | 1,174.59 | 1,203.95 | 1,234.05 | 1,264.90 | 1,296.52 |
| P26   | 1,048.54 | 1,074.76 | 1,101.63 | 1,129.17 | 1,157.40 | 1,186.33 | 1,215.99 | 1,246.39 | 1,277.55 | 1,309.49 |
| P27   | 1,059.03 | 1,085.51 | 1,112.64 | 1,140.46 | 1,168.97 | 1,198.20 | 1,228.15 | 1,258.85 | 1,290.32 | 1,322.58 |
| P28   | 1,069.62 | 1,096.36 | 1,123.77 | 1,151.86 | 1,180.66 | 1,210.18 | 1,240.43 | 1,271.44 | 1,303.23 | 1,335.81 |
| P29   | 1,080.32 | 1,107.32 | 1,135.01 | 1,163.38 | 1,192.47 | 1,222.28 | 1,252.84 | 1,284.16 | 1,316.26 | 1,349.17 |
| P30   | 1,091.12 | 1,118.40 | 1,146.36 | 1,175.02 | 1,204.39 | 1,234.50 | 1,265.36 | 1,297.00 | 1,329.42 | 1,362.66 |
| P31   | 1,102.03 | 1,129.58 | 1,157.82 | 1,186.77 | 1,216.44 | 1,246.85 | 1,278.02 | 1,309.97 | 1,342.72 | 1,376.29 |
| P32   | 1,113.05 | 1,140.88 | 1,169.40 | 1,198.63 | 1,228.60 | 1,259.32 | 1,290.80 | 1,323.07 | 1,356.14 | 1,390.05 |
| P33   | 1,124.18 | 1,152.29 | 1,181.09 | 1,210.62 | 1,240.89 | 1,271.91 | 1,303.71 | 1,336.30 | 1,369.71 | 1,403.95 |
| P34   | 1,135.42 | 1,163.81 | 1,192.90 | 1,222.73 | 1,253.29 | 1,284.63 | 1,316.74 | 1,349.66 | 1,383.40 | 1,417.99 |
| P35   | 1,146.78 | 1,175.45 | 1,204.83 | 1,234.95 | 1,265.83 | 1,297.47 | 1,329.91 | 1,363.16 | 1,397.24 | 1,432.17 |
| P36   | 1,158.25 | 1,187.20 | 1,216.88 | 1,247.30 | 1,278.49 | 1,310.45 | 1,343.21 | 1,376.79 | 1,411.21 | 1,446.49 |
| P37   | 1,169.83 | 1,199.07 | 1,229.05 | 1,259.78 | 1,291.27 | 1,323.55 | 1,356.64 | 1,390.56 | 1,425.32 | 1,460.95 |
| P38   | 1,181.53 | 1,211.06 | 1,241.34 | 1,272.37 | 1,304.18 | 1,336.79 | 1,370.21 | 1,404.46 | 1,439.57 | 1,475.56 |
| P39   | 1,193.34 | 1,223.17 | 1,253.75 | 1,285.10 | 1,317.23 | 1,350.16 | 1,383.91 | 1,418.51 | 1,453.97 | 1,490.32 |
| P40   | 1,205.27 | 1,235.41 | 1,266.29 | 1,297.95 | 1,330.40 | 1,363.66 | 1,397.75 | 1,432.69 | 1,468.51 | 1,505.22 |
| P41   | 1,217.33 | 1,247.76 | 1,278.95 | 1,310.93 | 1,343.70 | 1,377.29 | 1,411.73 | 1,447.02 | 1,483.20 | 1,520.28 |
| P42   | 1,229.50 | 1,260.24 | 1,291.74 | 1,324.04 | 1,357.14 | 1,391.07 | 1,425.84 | 1,461.49 | 1,498.03 | 1,535.48 |
| P43   | 1,241.80 | 1,272.84 | 1,304.66 | 1,337.28 | 1,370.71 | 1,404.98 | 1,440.10 | 1,476.10 | 1,513.01 | 1,550.83 |
| P44   | 1,254.21 | 1,285.57 | 1,317.71 | 1,350.65 | 1,384.42 | 1,419.03 | 1,454.50 | 1,490.87 | 1,528.14 | 1,566.34 |
| P45   | 1,266.76 | 1,298.42 | 1,330.89 | 1,364.16 | 1,398.26 | 1,433.22 | 1,469.05 | 1,505.77 | 1,543.42 | 1,582.00 |
| P46   | 1,279.42 | 1,311.41 | 1,344.19 | 1,377.80 | 1,412.24 | 1,447.55 | 1,483.74 | 1,520.83 | 1,558.85 | 1,597.82 |
| P47   | 1,292.22 | 1,324.52 | 1,357.64 | 1,391.58 | 1,426.37 | 1,462.03 | 1,498.58 | 1,536.04 | 1,574.44 | 1,613.80 |
| P48   | 1,305.14 | 1,337.77 | 1,371.21 | 1,405.49 | 1,440.63 | 1,476.65 | 1,513.56 | 1,551.40 | 1,590.19 | 1,629.94 |
| P49   | 1,318.19 | 1,351.15 | 1,384.92 | 1,419.55 | 1,455.04 | 1,491.41 | 1,528.70 | 1,566.92 | 1,606.09 | 1,646.24 |
| P50   | 1,331.37 | 1,364.66 | 1,398.77 | 1,433.74 | 1,469.59 | 1,506.33 | 1,543.98 | 1,582.58 | 1,622.15 | 1,662.70 |
| P51   | 1,344.69 | 1,378.30 | 1,412.76 | 1,448.08 | 1,484.28 | 1,521.39 | 1,559.42 | 1,598.41 | 1,638.37 | 1,679.33 |
| P52   | 1,358.13 | 1,392.09 | 1,426.89 | 1,462.56 | 1,499.13 | 1,536.60 | 1,575.02 | 1,614.39 | 1,654.75 | 1,696.12 |
| P53   | 1,371.72 | 1,406.01 | 1,441.16 | 1,477.19 | 1,514.12 | 1,551.97 | 1,590.77 | 1,630.54 | 1,671.30 | 1,713.08 |
| P54   | 1,385.43 | 1,420.07 | 1,455.57 | 1,491.96 | 1,529.26 | 1,567.49 | 1,606.68 | 1,646.84 | 1,688.01 | 1,730.21 |
| P55   | 1,399.29 | 1,434.27 | 1,470.13 | 1,506.88 | 1,544.55 | 1,583.16 | 1,622.74 | 1,663.31 | 1,704.89 | 1,747.52 |

| RANGE | STEP 1   | STEP 2   | STEP 3   | STEP 4   | STEP 5   | STEP 6   | STEP 7   | STEP 8   | STEP 9   | STEP 10  |
|-------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| P56   | 1,413.28 | 1,448.61 | 1,484.83 | 1,521.95 | 1,560.00 | 1,599.00 | 1,638.97 | 1,679.95 | 1,721.94 | 1,764.99 |
| P57   | 1,427.41 | 1,463.10 | 1,499.67 | 1,537.17 | 1,575.60 | 1,614.99 | 1,655.36 | 1,696.74 | 1,739.16 | 1,782.64 |
| P58   | 1,441.69 | 1,477.73 | 1,514.67 | 1,552.54 | 1,591.35 | 1,631.14 | 1,671.91 | 1,713.71 | 1,756.55 | 1,800.47 |
| P59   | 1,456.10 | 1,492.51 | 1,529.82 | 1,568.06 | 1,607.27 | 1,647.45 | 1,688.63 | 1,730.85 | 1,774.12 | 1,818.47 |
| P60   | 1,470.66 | 1,507.43 | 1,545.12 | 1,583.74 | 1,623.34 | 1,663.92 | 1,705.52 | 1,748.16 | 1,791.86 | 1,836.66 |
| P61   | 1,485.37 | 1,522.51 | 1,560.57 | 1,599.58 | 1,639.57 | 1,680.56 | 1,722.57 | 1,765.64 | 1,809.78 | 1,855.02 |
| P62   | 1,500.22 | 1,537.73 | 1,576.17 | 1,615.58 | 1,655.97 | 1,697.37 | 1,739.80 | 1,783.30 | 1,827.88 | 1,873.57 |
| P63   | 1,515.23 | 1,553.11 | 1,591.94 | 1,631.73 | 1,672.53 | 1,714.34 | 1,757.20 | 1,801.13 | 1,846.16 | 1,892.31 |
| P64   | 1,530.38 | 1,568.64 | 1,607.85 | 1,648.05 | 1,689.25 | 1,731.48 | 1,774.77 | 1,819.14 | 1,864.62 | 1,911.23 |
| P65   | 1,545.68 | 1,584.32 | 1,623.93 | 1,664.53 | 1,706.14 | 1,748.80 | 1,792.52 | 1,837.33 | 1,883.26 | 1,930.35 |
| P66   | 1,561.14 | 1,600.17 | 1,640.17 | 1,681.18 | 1,723.21 | 1,766.29 | 1,810.44 | 1,855.70 | 1,902.10 | 1,949.65 |
| P67   | 1,576.75 | 1,616.17 | 1,656.57 | 1,697.99 | 1,740.44 | 1,783.95 | 1,828.55 | 1,874.26 | 1,921.12 | 1,969.15 |
| P68   | 1,592.52 | 1,632.33 | 1,673.14 | 1,714.97 | 1,757.84 | 1,801.79 | 1,846.83 | 1,893.00 | 1,940.33 | 1,988.84 |
| P69   | 1,608.44 | 1,648.65 | 1,689.87 | 1,732.12 | 1,775.42 | 1,819.81 | 1,865.30 | 1,911.93 | 1,959.73 | 2,008.73 |
| P70   | 1,624.53 | 1,665.14 | 1,706.77 | 1,749.44 | 1,793.18 | 1,838.00 | 1,883.95 | 1,931.05 | 1,979.33 | 2,028.81 |
| P71   | 1,640.77 | 1,681.79 | 1,723.84 | 1,766.93 | 1,811.11 | 1,856.38 | 1,902.79 | 1,950.36 | 1,999.12 | 2,049.10 |
| P72   | 1,657.18 | 1,698.61 | 1,741.08 | 1,784.60 | 1,829.22 | 1,874.95 | 1,921.82 | 1,969.87 | 2,019.11 | 2,069.59 |
| P73   | 1,673.75 | 1,715.60 | 1,758.49 | 1,802.45 | 1,847.51 | 1,893.70 | 1,941.04 | 1,989.57 | 2,039.31 | 2,090.29 |
| P74   | 1,690.49 | 1,732.75 | 1,776.07 | 1,820.47 | 1,865.99 | 1,912.63 | 1,960.45 | 2,009.46 | 2,059.70 | 2,111.19 |
| P75   | 1,707.40 | 1,750.08 | 1,793.83 | 1,838.68 | 1,884.65 | 1,931.76 | 1,980.06 | 2,029.56 | 2,080.30 | 2,132.30 |
| P76   | 1,724.47 | 1,767.58 | 1,811.77 | 1,857.06 | 1,903.49 | 1,951.08 | 1,999.86 | 2,049.85 | 2,101.10 | 2,153.63 |
| P77   | 1,741.71 | 1,785.26 | 1,829.89 | 1,875.64 | 1,922.53 | 1,970.59 | 2,019.85 | 2,070.35 | 2,122.11 | 2,175.16 |
| P78   | 1,759.13 | 1,803.11 | 1,848.19 | 1,894.39 | 1,941.75 | 1,990.30 | 2,040.05 | 2,091.05 | 2,143.33 | 2,196.91 |
| P79   | 1,776.72 | 1,821.14 | 1,866.67 | 1,913.34 | 1,961.17 | 2,010.20 | 2,060.45 | 2,111.96 | 2,164.76 | 2,218.88 |
| P80   | 1,794.49 | 1,839.35 | 1,885.34 | 1,932.47 | 1,980.78 | 2,030.30 | 2,081.06 | 2,133.08 | 2,186.41 | 2,241.07 |
| P81   | 1,812.43 | 1,857.75 | 1,904.19 | 1,951.79 | 2,000.59 | 2,050.60 | 2,101.87 | 2,154.42 | 2,208.28 | 2,263.48 |
| P82   | 1,830.56 | 1,876.32 | 1,923.23 | 1,971.31 | 2,020.59 | 2,071.11 | 2,122.89 | 2,175.96 | 2,230.36 | 2,286.12 |
| P83   | 1,848.86 | 1,895.09 | 1,942.46 | 1,991.02 | 2,040.80 | 2,091.82 | 2,144.12 | 2,197.72 | 2,252.66 | 2,308.98 |
| P84   | 1,867.35 | 1,914.04 | 1,961.89 | 2,010.94 | 2,061.21 | 2,112.74 | 2,165.56 | 2,219.70 | 2,275.19 | 2,332.07 |
| P85   | 1,886.03 | 1,933.18 | 1,981.51 | 2,031.04 | 2,081.82 | 2,133.87 | 2,187.21 | 2,241.89 | 2,297.94 | 2,355.39 |
| P86   | 1,904.89 | 1,952.51 | 2,001.32 | 2,051.36 | 2,102.64 | 2,155.20 | 2,209.08 | 2,264.31 | 2,320.92 | 2,378.94 |
| P87   | 1,923.94 | 1,972.03 | 2,021.34 | 2,071.87 | 2,123.67 | 2,176.76 | 2,231.18 | 2,286.96 | 2,344.13 | 2,402.73 |
| P88   | 1,943.18 | 1,991.75 | 2,041.55 | 2,092.59 | 2,144.90 | 2,198.52 | 2,253.49 | 2,309.82 | 2,367.57 | 2,426.76 |
| P89   | 1,962.61 | 2,011.67 | 2,061.96 | 2,113.51 | 2,166.35 | 2,220.51 | 2,276.02 | 2,332.92 | 2,391.25 | 2,451.03 |
| P90   | 1,982.23 | 2,031.79 | 2,082.58 | 2,134.65 | 2,188.01 | 2,242.71 | 2,298.78 | 2,356.25 | 2,415.16 | 2,475.54 |
| P91   | 2,002.06 | 2,052.11 | 2,103.41 | 2,155.99 | 2,209.89 | 2,265.14 | 2,321.77 | 2,379.81 | 2,439.31 | 2,500.29 |
| P92   | 2,022.08 | 2,072.63 | 2,124.44 | 2,177.55 | 2,231.99 | 2,287.79 | 2,344.99 | 2,403.61 | 2,463.70 | 2,525.30 |
| P93   | 2,042.30 | 2,093.35 | 2,145.69 | 2,199.33 | 2,254.31 | 2,310.67 | 2,368.44 | 2,427.65 | 2,488.34 | 2,550.55 |
| P94   | 2,062.72 | 2,114.29 | 2,167.14 | 2,221.32 | 2,276.86 | 2,333.78 | 2,392.12 | 2,451.93 | 2,513.22 | 2,576.05 |
| P95   | 2,083.35 | 2,135.43 | 2,188.82 | 2,243.54 | 2,299.63 | 2,357.12 | 2,416.04 | 2,476.44 | 2,538.36 | 2,601.81 |
| P96   | 2,104.18 | 2,156.78 | 2,210.70 | 2,265.97 | 2,322.62 | 2,380.69 | 2,440.20 | 2,501.21 | 2,563.74 | 2,627.83 |
| P97   | 2,125.22 | 2,178.35 | 2,232.81 | 2,288.63 | 2,345.85 | 2,404.49 | 2,464.61 | 2,526.22 | 2,589.38 | 2,654.11 |
| P98   | 2,146.47 | 2,200.14 | 2,255.14 | 2,311.52 | 2,369.31 | 2,428.54 | 2,489.25 | 2,551.48 | 2,615.27 | 2,680.65 |
| P99   | 2,167.94 | 2,222.14 | 2,277.69 | 2,334.63 | 2,393.00 | 2,452.82 | 2,514.14 | 2,577.00 | 2,641.42 | 2,707.46 |
| P100  | 2,189.62 | 2,244.36 | 2,300.47 | 2,357.98 | 2,416.93 | 2,477.35 | 2,539.29 | 2,602.77 | 2,667.84 | 2,734.53 |
| P101  | 2,211.51 | 2,266.80 | 2,323.47 | 2,381.56 | 2,441.10 | 2,502.13 | 2,564.68 | 2,628.80 | 2,694.52 | 2,761.88 |
| P102  | 2,233.63 | 2,289.47 | 2,346.71 | 2,405.38 | 2,465.51 | 2,527.15 | 2,590.33 | 2,655.08 | 2,721.46 | 2,789.50 |
| P103  | 2,255.97 | 2,312.37 | 2,370.17 | 2,429.43 | 2,490.16 | 2,552.42 | 2,616.23 | 2,681.63 | 2,748.68 | 2,817.39 |
| P104  | 2,278.53 | 2,335.49 | 2,393.88 | 2,453.72 | 2,515.07 | 2,577.94 | 2,642.39 | 2,708.45 | 2,776.16 | 2,845.57 |
| P105  | 2,301.31 | 2,358.84 | 2,417.81 | 2,478.26 | 2,540.22 | 2,603.72 | 2,668.82 | 2,735.54 | 2,803.92 | 2,874.02 |
| P106  | 2,324.32 | 2,382.43 | 2,441.99 | 2,503.04 | 2,565.62 | 2,629.76 | 2,695.50 | 2,762.89 | 2,831.96 | 2,902.76 |
| P107  | 2,347.57 | 2,406.26 | 2,466.41 | 2,528.07 | 2,591.28 | 2,656.06 | 2,722.46 | 2,790.52 | 2,860.28 | 2,931.79 |
| P108  | 2,371.04 | 2,430.32 | 2,491.08 | 2,553.35 | 2,617.19 | 2,682.62 | 2,749.68 | 2,818.43 | 2,888.89 | 2,961.11 |
| P109  | 2,394.75 | 2,454.62 | 2,515.99 | 2,578.89 | 2,643.36 | 2,709.44 | 2,777.18 | 2,846.61 | 2,917.77 | 2,990.72 |
| P110  | 2,418.70 | 2,479.17 | 2,541.15 | 2,604.68 | 2,669.79 | 2,736.54 | 2,804.95 | 2,875.08 | 2,946.95 | 3,020.63 |
|       |          |          |          |          |          |          |          |          |          |          |

| DANCE        | STED 4                 | STED 2                 | STED 2                 | STED 4   | STED 5   | STED 6                 | STED 7                 | STED 0                 | STED 0                 | STED 40  |
|--------------|------------------------|------------------------|------------------------|----------|----------|------------------------|------------------------|------------------------|------------------------|----------|
| P111         | <b>STEP 1</b> 2,442.89 | <b>STEP 2</b> 2,503.96 | <b>STEP 3</b> 2,566.56 | STEP 4   | STEP 5   | <b>STEP 6</b> 2,763.90 | <b>STEP 7</b> 2,833.00 | <b>STEP 8</b> 2,903.83 | <b>STEP 9</b> 2,976.42 | 3,050.83 |
|              | -                      |                        |                        | 2,630.72 | 2,696.49 |                        | •                      |                        | •                      | •        |
| P112<br>P113 | 2,467.32               | 2,529.00               | 2,592.22               | 2,657.03 | 2,723.46 | 2,791.54               | 2,861.33               | 2,932.86               | 3,006.19               | 3,081.34 |
|              | 2,491.99               | 2,554.29               | 2,618.15               | 2,683.60 | 2,750.69 | 2,819.46               | 2,889.94               | 2,962.19               | 3,036.25               | 3,112.15 |
| P114         | 2,516.91               | 2,579.83               | 2,644.33               | 2,710.44 | 2,778.20 | 2,847.65               | 2,918.84               | 2,991.82               | 3,066.61               | 3,143.28 |
| P115         | 2,542.08               | 2,605.63               | 2,670.77               | 2,737.54 | 2,805.98 | 2,876.13               | 2,948.03               | 3,021.73               | 3,097.28               | 3,174.71 |
| P116         | 2,567.50               | 2,631.69               | 2,697.48               | 2,764.92 | 2,834.04 | 2,904.89               | 2,977.51               | 3,051.95               | 3,128.25               | 3,206.46 |
| P117         | 2,593.17               | 2,658.00               | 2,724.45               | 2,792.57 | 2,862.38 | 2,933.94               | 3,007.29               | 3,082.47               | 3,159.53               | 3,238.52 |
| P118         | 2,619.11               | 2,684.58               | 2,751.70               | 2,820.49 | 2,891.00 | 2,963.28               | 3,037.36               | 3,113.29               | 3,191.13               | 3,270.91 |
| P119         | 2,645.30               | 2,711.43               | 2,779.22               | 2,848.70 | 2,919.91 | 2,992.91               | 3,067.73               | 3,144.43               | 3,223.04               | 3,303.61 |
| P120         | 2,671.75               | 2,738.54               | 2,807.01               | 2,877.18 | 2,949.11 | 3,022.84               | 3,098.41               | 3,175.87               | 3,255.27               | 3,336.65 |
| P121         | 2,698.47               | 2,765.93               | 2,835.08               | 2,905.96 | 2,978.60 | 3,053.07               | 3,129.40               | 3,207.63               | 3,287.82               | 3,370.02 |
| P122         | 2,725.45               | 2,793.59               | 2,863.43               | 2,935.01 | 3,008.39 | 3,083.60               | 3,160.69               | 3,239.71               | 3,320.70               | 3,403.72 |
| P123         | 2,752.71               | 2,821.53               | 2,892.06               | 2,964.36 | 3,038.47 | 3,114.44               | 3,192.30               | 3,272.10               | 3,353.91               | 3,437.75 |
| P124         | 2,780.23               | 2,849.74               | 2,920.98               | 2,994.01 | 3,068.86 | 3,145.58               | 3,224.22               | 3,304.83               | 3,387.45               | 3,472.13 |
| P125         | 2,808.04               | 2,878.24               | 2,950.19               | 3,023.95 | 3,099.55 | 3,177.04               | 3,256.46               | 3,337.87               | 3,421.32               | 3,506.85 |
| P126         | 2,836.12               | 2,907.02               | 2,979.70               | 3,054.19 | 3,130.54 | 3,208.81               | 3,289.03               | 3,371.25               | 3,455.53               | 3,541.92 |
| P127         | 2,864.48               | 2,936.09               | 3,009.49               | 3,084.73 | 3,161.85 | 3,240.89               | 3,321.92               | 3,404.96               | 3,490.09               | 3,577.34 |
| P128         | 2,893.12               | 2,965.45               | 3,039.59               | 3,115.58 | 3,193.47 | 3,273.30               | 3,355.14               | 3,439.01               | 3,524.99               | 3,613.11 |
| P129         | 2,922.05               | 2,995.11               | 3,069.98               | 3,146.73 | 3,225.40 | 3,306.04               | 3,388.69               | 3,473.40               | 3,560.24               | 3,649.25 |
| P130         | 2,951.28               | 3,025.06               | 3,100.68               | 3,178.20 | 3,257.66 | 3,339.10               | 3,422.57               | 3,508.14               | 3,595.84               | 3,685.74 |
| P131         | 2,980.79               | 3,055.31               | 3,131.69               | 3,209.98 | 3,290.23 | 3,372.49               | 3,456.80               | 3,543.22               | 3,631.80               | 3,722.60 |
| P132         | 3,010.60               | 3,085.86               | 3,163.01               | 3,242.08 | 3,323.13 | 3,406.21               | 3,491.37               | 3,578.65               | 3,668.12               | 3,759.82 |
| P133         | 3,040.70               | 3,116.72               | 3,194.64               | 3,274.50 | 3,356.37 | 3,440.27               | 3,526.28               | 3,614.44               | 3,704.80               | 3,797.42 |
| P134         | 3,071.11               | 3,147.89               | 3,226.58               | 3,307.25 | 3,389.93 | 3,474.68               | 3,561.54               | 3,650.58               | 3,741.85               | 3,835.39 |
| P135         | 3,101.82               | 3,179.37               | 3,258.85               | 3,340.32 | 3,423.83 | 3,509.42               | 3,597.16               | 3,687.09               | 3,779.27               | 3,873.75 |
| P136         | 3,132.84               | 3,211.16               | 3,291.44               | 3,373.72 | 3,458.07 | 3,544.52               | 3,633.13               | 3,723.96               | 3,817.06               | 3,912.49 |
| P137         | 3,164.17               | 3,243.27               | 3,324.35               | 3,407.46 | 3,492.65 | 3,579.96               | 3,669.46               | 3,761.20               | 3,855.23               | 3,951.61 |
| P138         | 3,195.81               | 3,275.70               | 3,357.60               | 3,441.54 | 3,527.57 | 3,615.76               | 3,706.16               | 3,798.81               | 3,893.78               | 3,991.13 |
| P139         | 3,227.77               | 3,308.46               | 3,391.17               | 3,475.95 | 3,562.85 | 3,651.92               | 3,743.22               | 3,836.80               | 3,932.72               | 4,031.04 |
| P140         | 3,260.04               | 3,341.54               | 3,425.08               | 3,510.71 | 3,598.48 | 3,688.44               | 3,780.65               | 3,875.17               | 3,972.05               | 4,071.35 |
| P141         | 3,292.64               | 3,374.96               | 3,459.33               | 3,545.82 | 3,634.46 | 3,725.32               | 3,818.46               | 3,913.92               | 4,011.77               | 4,112.06 |
| P142         | 3,325.57               | 3,408.71               | 3,493.93               | 3,581.28 | 3,670.81 | 3,762.58               | 3,856.64               | 3,953.06               | 4,051.88               | 4,153.18 |
| P143         | 3,358.83               | 3,442.80               | 3,528.87               | 3,617.09 | 3,707.52 | 3,800.20               | 3,895.21               | 3,992.59               | 4,092.40               | 4,194.71 |
| P144         | 3,392.41               | 3,477.22               | 3,564.16               | 3,653.26 | 3,744.59 | 3,838.21               | 3,934.16               | 4,032.51               | 4,133.33               | 4,236.66 |
| P145         | 3,426.34               | 3,512.00               | 3,599.80               | 3,689.79 | 3,782.04 | 3,876.59               | 3,973.50               | 4,072.84               | 4,174.66               | 4,279.03 |
| P146         | 3,460.60               | 3,547.12               | 3,635.80               | 3,726.69 | 3,819.86 | 3,915.35               | 4,013.24               | 4,113.57               | 4,216.41               | 4,321.82 |
| P147         | 3,495.21               | 3,582.59               | 3,672.15               | 3,763.96 | 3,858.06 | 3,954.51               | 4,053.37               | 4,154.70               | 4,258.57               | 4,365.04 |
| P148         | 3,530.16               | 3,618.41               | 3,708.87               | 3,801.60 | 3,896.64 | 3,994.05               | 4,093.90               | 4,196.25               | 4,301.16               | 4,408.69 |
| P149         | 3,565.46               | 3,654.60               | 3,745.96               | 3,839.61 | 3,935.60 | 4,033.99               | 4,134.84               | 4,238.21               | 4,344.17               | 4,452.77 |
| P150         | 3,601.12               | 3,691.14               | 3,783.42               | 3,878.01 | 3,974.96 | 4,074.33               | 4,176.19               | 4,280.60               | 4,387.61               | 4,497.30 |
| P151         | 3,637.13               | 3,728.06               | 3,821.26               | 3,916.79 | 4,014.71 | 4,115.08               | 4,217.95               | 4,323.40               | 4,431.49               | 4,542.27 |
| P152         | 3,673.50               | 3,765.34               | 3,859.47               | 3,955.96 | 4,054.86 | 4,156.23               | 4,260.13               | 4,366.64               | 4,475.80               | 4,587.70 |
| P153         | 3,710.23               | 3,802.99               | 3,898.06               | 3,995.52 | 4,095.40 | 4,197.79               | 4,302.73               | 4,410.30               | 4,520.56               | 4,633.57 |
| P154         | 3,747.34               | 3,841.02               | 3,937.05               | 4,035.47 | 4,136.36 | 4,239.77               | 4,345.76               | 4,454.41               | 4,565.77               | 4,679.91 |
| P155         | 3,784.81               | 3,879.43               | 3,976.42               | 4,075.83 | 4,177.72 | 4,282.16               | 4,389.22               | 4,498.95               | 4,611.42               | 4,726.71 |
| P156         | 3,822.66               | 3,918.22               | 4,016.18               | 4,116.58 | 4,219.50 | 4,324.99               | 4,433.11               | 4,543.94               | 4,657.54               | 4,773.98 |
| P157         | 3,860.88               | 3,957.41               | 4,056.34               | 4,157.75 | 4,261.69 | 4,368.24               | 4,477.44               | 4,589.38               | 4,704.11               | 4,821.72 |
| P158         | 3,899.49               | 3,996.98               | 4,096.90               | 4,199.33 | 4,304.31 | 4,411.92               | 4,522.22               | 4,635.27               | 4,751.15               | 4,869.93 |
| P159         | 3,938.49               | 4,036.95               | 4,137.87               | 4,241.32 | 4,347.35 | 4,456.04               | 4,567.44               | 4,681.62               | 4,798.67               | 4,918.63 |
| P160         | 3,977.87               | 4,077.32               | 4,179.25               | 4,283.73 | 4,390.83 | 4,500.60               | 4,613.11               | 4,728.44               | 4,846.65               | 4,967.82 |
| P161         | 4,017.65               | 4,118.09               | 4,221.05               | 4,326.57 | 4,434.74 | 4,545.60               | 4,659.24               | 4,775.73               | 4,895.12               | 5,017.50 |
| P162         | 4,057.83               | 4,159.27               | 4,263.26               | 4,369.84 | 4,479.08 | 4,591.06               | 4,705.84               | 4,823.48               | 4,944.07               | 5,067.67 |
| P163         | 4,098.41               | 4,200.87               | 4,305.89               | 4,413.54 | 4,523.87 | 4,636.97               | 4,752.89               | 4,871.72               | 4,993.51               | 5,118.35 |
| P164         | 4,139.39               | 4,242.88               | 4,348.95               | 4,457.67 | 4,569.11 | 4,683.34               | 4,800.42               | 4,920.43               | 5,043.45               | 5,169.53 |
| P165         | 4,180.78               | 4,285.30               | 4,392.44               | 4,502.25 | 4,614.80 | 4,730.17               | 4,848.43               | 4,969.64               | 5,093.88               | 5,221.23 |
| . 100        | 1, 100.70              | 1,200.00               | 1,002.77               | 1,002.20 | 1,017.00 | 1,700.17               | 1,040.40               | 1,000.04               | 5,555.00               | 0,221.20 |

| RANGE | STEP 1   | STEP 2   | STEP 3   | STEP 4   | STEP 5   | STEP 6   | STEP 7               | STEP 8   | STEP 9   | STEP 10  |
|-------|----------|----------|----------|----------|----------|----------|----------------------|----------|----------|----------|
| P166  | 4,222.59 | 4,328.16 | 4,436.36 | 4,547.27 | 4,660.95 | 4,777.48 | 4,896.91             | 5,019.34 | 5,144.82 | 5,273.44 |
| P167  | 4,264.82 | 4,371.44 | 4,480.72 | 4,592.74 | 4,707.56 | 4,825.25 | 4,945.88             | 5,069.53 | 5,196.27 | 5,326.17 |
| P168  | 4,307.47 | 4,415.15 | 4,525.53 | 4,638.67 | 4,754.64 | 4,873.50 | 4,995.34             | 5,120.22 | 5,248.23 | 5,379.44 |
| P169  | 4,350.54 | 4,459.30 | 4,570.79 | 4,685.06 | 4,802.18 | 4,922.24 | 5,045.29             | 5,171.43 | 5,300.71 | 5,433.23 |
| P170  | 4,394.05 | 4,503.90 | 4,616.49 | 4,731.91 | 4,850.20 | 4,922.24 | 5,045.29             | 5,223.14 | 5,353.72 | 5,487.56 |
| P170  | 4,437.99 |          |          |          |          | 5,021.17 |                      |          |          |          |
| P171  |          | 4,548.94 | 4,662.66 | 4,779.23 | 4,898.71 | 5,021.17 | 5,146.70<br>5,198.17 | 5,275.37 | 5,407.26 | 5,542.44 |
|       | 4,482.37 | 4,594.43 | 4,709.29 | 4,827.02 | 4,947.69 | •        | •                    | 5,328.13 | 5,461.33 | 5,597.86 |
| P173  | 4,527.19 | 4,640.37 | 4,756.38 | 4,875.29 | 4,997.17 | 5,122.10 | 5,250.15             | 5,381.41 | 5,515.94 | 5,653.84 |
| P174  | 4,572.46 | 4,686.77 | 4,803.94 | 4,924.04 | 5,047.14 | 5,173.32 | 5,302.65             | 5,435.22 | 5,571.10 | 5,710.38 |
| P175  | 4,618.19 | 4,733.64 | 4,851.98 | 4,973.28 | 5,097.61 | 5,225.05 | 5,355.68             | 5,489.57 | 5,626.81 | 5,767.48 |
| P176  | 4,664.37 | 4,780.98 | 4,900.50 | 5,023.01 | 5,148.59 | 5,277.31 | 5,409.24             | 5,544.47 | 5,683.08 | 5,825.16 |
| P177  | 4,711.01 | 4,828.79 | 4,949.51 | 5,073.25 | 5,200.08 | 5,330.08 | 5,463.33             | 5,599.91 | 5,739.91 | 5,883.41 |
| P178  | 4,758.12 | 4,877.08 | 4,999.00 | 5,123.98 | 5,252.08 | 5,383.38 | 5,517.96             | 5,655.91 | 5,797.31 | 5,942.24 |
| P179  | 4,805.70 | 4,925.85 | 5,048.99 | 5,175.22 | 5,304.60 | 5,437.21 | 5,573.14             | 5,712.47 | 5,855.28 | 6,001.67 |
| P180  | 4,853.76 | 4,975.10 | 5,099.48 | 5,226.97 | 5,357.64 | 5,491.58 | 5,628.87             | 5,769.60 | 5,913.84 | 6,061.68 |
| P181  | 4,902.30 | 5,024.86 | 5,150.48 | 5,279.24 | 5,411.22 | 5,546.50 | 5,685.16             | 5,827.29 | 5,972.97 | 6,122.30 |
| P182  | 4,951.32 | 5,075.10 | 5,201.98 | 5,332.03 | 5,465.33 | 5,601.97 | 5,742.01             | 5,885.57 | 6,032.70 | 6,183.52 |
| P183  | 5,000.83 | 5,125.86 | 5,254.00 | 5,385.35 | 5,519.99 | 5,657.99 | 5,799.43             | 5,944.42 | 6,093.03 | 6,245.36 |
| P184  | 5,050.84 | 5,177.11 | 5,306.54 | 5,439.21 | 5,575.19 | 5,714.57 | 5,857.43             | 6,003.87 | 6,153.96 | 6,307.81 |
| P185  | 5,101.35 | 5,228.89 | 5,359.61 | 5,493.60 | 5,630.94 | 5,771.71 | 5,916.00             | 6,063.90 | 6,215.50 | 6,370.89 |
| P186  | 5,152.36 | 5,281.17 | 5,413.20 | 5,548.53 | 5,687.25 | 5,829.43 | 5,975.16             | 6,124.54 | 6,277.66 | 6,434.60 |
| P187  | 5,203.89 | 5,333.99 | 5,467.34 | 5,604.02 | 5,744.12 | 5,887.72 | 6,034.92             | 6,185.79 | 6,340.43 | 6,498.94 |
| P188  | 5,255.93 | 5,387.33 | 5,522.01 | 5,660.06 | 5,801.56 | 5,946.60 | 6,095.26             | 6,247.65 | 6,403.84 | 6,563.93 |
| P189  | 5,308.49 | 5,441.20 | 5,577.23 | 5,716.66 | 5,859.58 | 6,006.07 | 6,156.22             | 6,310.12 | 6,467.88 | 6,629.57 |
| P190  | 5,361.57 | 5,495.61 | 5,633.00 | 5,773.83 | 5,918.17 | 6,066.13 | 6,217.78             | 6,373.22 | 6,532.55 | 6,695.87 |
| P191  | 5,415.19 | 5,550.57 | 5,689.33 | 5,831.56 | 5,977.35 | 6,126.79 | 6,279.96             | 6,436.96 | 6,597.88 | 6,762.83 |
| P192  | 5,469.34 | 5,606.07 | 5,746.22 | 5,889.88 | 6,037.13 | 6,188.06 | 6,342.76             | 6,501.33 | 6,663.86 | 6,830.46 |
| P193  | 5,524.03 | 5,662.13 | 5,803.69 | 5,948.78 | 6,097.50 | 6,249.94 | 6,406.18             | 6,566.34 | 6,730.50 | 6,898.76 |
| P194  | 5,579.27 | 5,718.75 | 5,861.72 | 6,008.27 | 6,158.47 | 6,312.44 | 6,470.25             | 6,632.00 | 6,797.80 | 6,967.75 |
| P195  | 5,635.07 | 5,775.94 | 5,920.34 | 6,068.35 | 6,220.06 | 6,375.56 | 6,534.95             | 6,698.32 | 6,865.78 | 7,037.42 |
| P196  | 5,691.42 | 5,833.70 | 5,979.54 | 6,129.03 | 6,282.26 | 6,439.32 | 6,600.30             | 6,765.31 | 6,934.44 | 7,107.80 |
| P197  | 5,748.33 | 5,892.04 | 6,039.34 | 6,190.32 | 6,345.08 | 6,503.71 | 6,666.30             | 6,832.96 | 7,003.78 | 7,178.88 |
| P198  | 5,805.81 | 5,950.96 | 6,099.73 | 6,252.23 | 6,408.53 | 6,568.75 | 6,732.96             | 6,901.29 | 7,073.82 | 7,250.67 |
| P199  | 5,863.87 | 6,010.47 | 6,160.73 | 6,314.75 | 6,472.62 | 6,634.43 | 6,800.29             | 6,970.30 | 7,144.56 | 7,323.17 |
| P200  | 5,922.51 | 6,070.57 | 6,222.34 | 6,377.90 | 6,537.34 | 6,700.78 | 6,868.30             | 7,040.00 | 7,216.00 | 7,396.40 |
| P201  | 5,981.74 | 6,131.28 | 6,284.56 | 6,441.68 | 6,602.72 | 6,767.78 | 6,936.98             | 7,110.40 | 7,288.16 | 7,470.37 |
| P202  | 6,041.55 | 6,192.59 | 6,347.41 | 6,506.09 | 6,668.74 | 6,835.46 | 7,006.35             | 7,181.51 | 7,361.05 | 7,545.07 |
| P203  | 6,101.97 | 6,254.52 | 6,410.88 | 6,571.15 | 6,735.43 | 6,903.82 | 7,076.41             | 7,253.32 | 7,434.66 | 7,620.52 |
| P204  | 6,162.99 | 6,317.06 | 6,474.99 | 6,636.86 | 6,802.79 | 6,972.86 | 7,147.18             | 7,325.86 | 7,509.00 | 7,696.73 |
| P205  | 6,224.62 | 6,380.23 | 6,539.74 | 6,703.23 | 6,870.81 | 7,042.58 | 7,218.65             | 7,399.11 | 7,584.09 | 7,773.70 |
| P206  | 6,286.86 | 6,444.04 | 6,605.14 | 6,770.27 | 6,939.52 | 7,113.01 | 7,290.84             | 7,473.11 | 7,659.93 | 7,851.43 |
| P207  | 6,349.73 | 6,508.48 | 6,671.19 | 6,837.97 | 7,008.92 | 7,184.14 | 7,363.74             | 7,547.84 | 7,736.53 | 7,929.95 |
| P208  | 6,413.23 | 6,573.56 | 6,737.90 | 6,906.35 | 7,079.01 | 7,255.98 | 7,437.38             | 7,623.32 | 7,813.90 | 8,009.25 |
| P209  | 6,477.36 | 6,639.30 | 6,805.28 | 6,975.41 | 7,149.80 | 7,328.54 | 7,511.75             | 7,699.55 | 7,892.04 | 8,089.34 |
| P210  | 6,542.14 | 6,705.69 | 6,873.33 | 7,045.17 | 7,221.29 | 7,401.83 | 7,586.87             | 7,776.54 | 7,970.96 | 8,170.23 |
| P211  | 6,607.56 | 6,772.75 | 6,942.07 | 7,115.62 | 7,293.51 | 7,475.84 | 7,662.74             | 7,854.31 | 8,050.67 | 8,251.93 |
| P212  | 6,673.63 | 6,840.47 | 7,011.49 | 7,186.77 | 7,366.44 | 7,550.60 | 7,739.37             | 7,932.85 | 8,131.17 | 8,334.45 |
| P213  | 6,740.37 | 6,908.88 | 7,081.60 | 7,258.64 | 7,440.11 | 7,626.11 | 7,816.76             | 8,012.18 | 8,212.49 | 8,417.80 |
| P214  | 6,807.77 | 6,977.97 | 7,152.42 | 7,331.23 | 7,514.51 | 7,702.37 | 7,894.93             | 8,092.30 | 8,294.61 | 8,501.98 |
| P215  | 6,875.85 | 7,047.75 | 7,223.94 | 7,404.54 | 7,589.65 | 7,779.39 | 7,973.88             | 8,173.23 | 8,377.56 | 8,587.00 |
| P216  | 6,944.61 | 7,118.22 | 7,226.18 | 7,478.58 | 7,665.55 | 7,857.19 | 8,053.62             | 8,254.96 | 8,461.33 | 8,672.87 |
| P217  | 7,014.06 | 7,110.22 | 7,369.14 | 7,553.37 | 7,742.20 | 7,935.76 | 8,134.15             | 8,337.51 | 8,545.95 | 8,759.59 |
| P218  | 7,014.00 | 7,163.41 | 7,442.83 | 7,628.90 | 7,819.63 | 8,015.12 | 8,215.50             | 8,420.88 | 8,631.41 | 8,847.19 |
| P219  | 7,004.20 | 7,201.30 | 7,517.26 | 7,705.19 | 7,819.82 | 8,095.27 | 8,297.65             | 8,505.09 | 8,717.72 | 8,935.66 |
| P220  | 7,133.04 | 7,407.25 | 7,517.20 | 7,782.25 | 7,976.80 | 8,176.22 | 8,380.63             | 8,590.14 | 8,804.90 | 9,025.02 |
| 1 220 | 1,220.08 | 1,401.20 | 1,032.40 | 1,102.23 | 1,310.00 | 0,170.22 | 0,000.00             | 0,030.14 | 0,004.90 | 3,023.02 |

| RANGE | STEP 1   | STEP 2   | STEP 3   | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   |
|-------|----------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| P221  | 7,298.85 | 7,481.33 | 7,668.36 | 7,860.07  | 8,056.57  | 8,257.98  | 8,464.43  | 8,676.04  | 8,892.95  | 9,115.27  |
| P222  | 7,371.84 | 7,556.14 | 7,745.04 | 7,938.67  | 8,137.14  | 8,340.56  | 8,549.08  | 8,762.80  | 8,981.87  | 9,206.42  |
| P223  | 7,445.56 | 7,631.70 | 7,822.49 | 8,018.06  | 8,218.51  | 8,423.97  | 8,634.57  | 8,850.43  | 9,071.69  | 9,298.49  |
| P224  | 7,520.02 | 7,708.02 | 7,900.72 | 8,098.24  | 8,300.69  | 8,508.21  | 8,720.91  | 8,938.94  | 9,162.41  | 9,391.47  |
| P225  | 7,595.22 | 7,785.10 | 7,979.72 | 8,179.22  | 8,383.70  | 8,593.29  | 8,808.12  | 9,028.33  | 9,254.03  | 9,485.39  |
| P226  | 7,671.17 | 7,862.95 | 8,059.52 | 8,261.01  | 8,467.54  | 8,679.22  | 8,896.20  | 9,118.61  | 9,346.57  | 9,580.24  |
| P227  | 7,747.88 | 7,941.58 | 8,140.12 | 8,343.62  | 8,552.21  | 8,766.02  | 8,985.17  | 9,209.80  | 9,440.04  | 9,676.04  |
| P228  | 7,825.36 | 8,020.99 | 8,221.52 | 8,427.06  | 8,637.73  | 8,853.68  | 9,075.02  | 9,301.89  | 9,534.44  | 9,772.80  |
| P229  | 7,903.61 | 8,101.20 | 8,303.73 | 8,511.33  | 8,724.11  | 8,942.21  | 9,165.77  | 9,394.91  | 9,629.79  | 9,870.53  |
| P230  | 7,982.65 | 8,182.22 | 8,386.77 | 8,596.44  | 8,811.35  | 9,031.64  | 9,257.43  | 9,488.86  | 9,726.08  | 9,969.24  |
| P231  | 8,062.48 | 8,264.04 | 8,470.64 | 8,682.40  | 8,899.46  | 9,121.95  | 9,350.00  | 9,583.75  | 9,823.34  | 10,068.93 |
| P232  | 8,143.10 | 8,346.68 | 8,555.35 | 8,769.23  | 8,988.46  | 9,213.17  | 9,443.50  | 9,679.59  | 9,921.58  | 10,169.62 |
| P233  | 8,224.53 | 8,430.15 | 8,640.90 | 8,856.92  | 9,078.34  | 9,305.30  | 9,537.94  | 9,776.38  | 10,020.79 | 10,271.31 |
| P234  | 8,306.78 | 8,514.45 | 8,727.31 | 8,945.49  | 9,169.13  | 9,398.36  | 9,633.31  | 9,874.15  | 10,121.00 | 10,374.03 |
| P235  | 8,389.84 | 8,599.59 | 8,814.58 | 9,034.95  | 9,260.82  | 9,492.34  | 9,729.65  | 9,972.89  | 10,222.21 | 10,477.77 |
| P236  | 8,473.74 | 8,685.59 | 8,902.73 | 9,125.29  | 9,353.43  | 9,587.26  | 9,826.94  | 10,072.62 | 10,324.43 | 10,582.54 |
| P237  | 8,558.48 | 8,772.44 | 8,991.75 | 9,216.55  | 9,446.96  | 9,683.14  | 9,925.21  | 10,173.34 | 10,427.68 | 10,688.37 |
| P238  | 8,644.07 | 8,860.17 | 9,081.67 | 9,308.71  | 9,541.43  | 9,779.97  | 10,024.47 | 10,275.08 | 10,531.95 | 10,795.25 |
| P239  | 8,730.51 | 8,948.77 | 9,172.49 | 9,401.80  | 9,636.85  | 9,877.77  | 10,124.71 | 10,377.83 | 10,637.27 | 10,903.21 |
| P240  | 8,817.81 | 9,038.26 | 9,264.21 | 9,495.82  | 9,733.21  | 9,976.54  | 10,225.96 | 10,481.61 | 10,743.65 | 11,012.24 |
| P241  | 8,905.99 | 9,128.64 | 9,356.86 | 9,590.78  | 9,830.55  | 10,076.31 | 10,328.22 | 10,586.42 | 10,851.08 | 11,122.36 |
| P242  | 8,995.05 | 9,219.93 | 9,450.42 | 9,686.68  | 9,928.85  | 10,177.07 | 10,431.50 | 10,692.29 | 10,959.59 | 11,233.58 |
| P243  | 9,085.00 | 9,312.12 | 9,544.93 | 9,783.55  | 10,028.14 | 10,278.84 | 10,535.81 | 10,799.21 | 11,069.19 | 11,345.92 |
| P244  | 9,175.85 | 9,405.25 | 9,640.38 | 9,881.39  | 10,128.42 | 10,381.63 | 10,641.17 | 10,907.20 | 11,179.88 | 11,459.38 |
| P245  | 9,267.61 | 9,499.30 | 9,736.78 | 9,980.20  | 10,229.71 | 10,485.45 | 10,747.58 | 11,016.27 | 11,291.68 | 11,573.97 |
| P246  | 9,360.28 | 9,594.29 | 9,834.15 | 10,080.00 | 10,332.00 | 10,590.30 | 10,855.06 | 11,126.44 | 11,404.60 | 11,689.71 |