



SPECIAL MEETING of the Board of Directors of the
Clean Power Alliance of Southern California
Thursday, August 5, 2021
2:00 p.m.

SPECIAL NOTICE: Pursuant to Paragraph 11 of Executive Order N-29-20, executed by the Governor of California on March 17, 2020, and as a response to mitigating the spread of COVID-19, the Board of Directors will conduct this meeting remotely.

[Click here to view a Live Stream of the Meeting on YouTube](#)

*There may be a streaming delay of up to 60 seconds. This is a view-only live stream.

To Listen to the Meeting:

<https://us06web.zoom.us/j/84975793776>

or

Dial: (253) 215-8782 Meeting ID: 849 7579 3776

PUBLIC COMMENT: Members of the public may submit their comments by one of the following options:

- **Email Public Comment:** Members of the public are encouraged to submit written comments on any agenda item to clerk@cleanpoweralliance.org up to four hours before the meeting. Written public comments will be announced at the meeting and become part of the meeting record. Public comments received in writing will not be read aloud at the meeting.
- **Provide Public Comment During the Meeting:** Please notify staff via email at clerk@cleanpoweralliance.org at the beginning of the meeting but no later than immediately before the agenda item is called.
 - You will be asked for your name and phone number (or other identifying information) similar to filling out a speaker card so that you can be called on when it is your turn to speak.
 - You will be called upon during the comment section for the agenda item on which you wish to speak on. When it is your turn to speak, a staff member will unmute your phone or computer audio.
 - You will be able to speak to the Board for the allotted amount of time. Please be advised that all public comments must otherwise comply with our Public Comment Policy.
 - Once you have spoken, or the allotted time has run out, you will be muted during the meeting.

If unable to connect by Zoom or phone and you wish to make a comment, you may submit written comments during the meeting via email to: clerk@cleanpoweralliance.org.

While downloading the Zoom application may provide a better meeting experience, Zoom does not need to be installed on your computer to participate. After clicking the webinar link above, click "start from your browser."

Meetings are accessible to people with disabilities. Individuals who need special assistance or a disability-related modification or accommodation to participate in this meeting, or who have a disability and wish to request an alternative format for the meeting materials, should contact the Clerk of the Board at least two (2) working days before the meeting at clerk@cleanpoweralliance.org or (213) 713-5995. Notification in advance of the meeting will enable us to make reasonable arrangements to ensure accessibility to this meeting and the materials related to it.

PUBLIC COMMENT POLICY: *The General Public Comment item is reserved for persons wishing to address the Board on any Clean Power Alliance-related matters not on today's agenda. Public comments on matters on today's Consent Agenda and Regular Agenda shall be heard at the time the matter is called. Comments on items on the Consent Agenda are consolidated into one public comment period. As with all public comment, members of the public who wish to address the Board are requested to complete a speaker's slip and provide it to Clean Power Alliance staff at the beginning of the meeting but no later than immediately prior to the time an agenda item is called.*

Each speaker is limited to two (2) minutes (in whole minute increments) per agenda item with a cumulative total of five (5) minutes to be allocated between the General Public Comment, the entire Consent Agenda, or individual items in the Regular Agenda. Please refer to [Policy No. 8 – Public Comment](#) for additional information.

CALL TO ORDER AND ROLL CALL

GENERAL PUBLIC COMMENT

CONSENT AGENDA

1. [Approve Minutes from July 1, 2021 Board of Directors Meeting](#)

REGULAR AGENDA

Action Item

2. [A. Authorize the Executive Director to execute a Funding Agreement for a \\$30 million loan from Los Angeles County with the terms and conditions specified in Attachment 1, or in a substantially similar form.](#)
[B. Authorize the Executive Director to execute the Amendment to the Credit Agreement with River City Bank with the terms and conditions specified in Attachment 2, or in a substantially similar form.](#)

Information Item

3. [Legislative and Regulatory Updates on Energy and Procurement](#)

MANAGEMENT REPORT

BOARD MEMBER COMMENTS

REPORT FROM THE CHAIR

ADJOURN – NEXT REGULAR MEETING SEPTEMBER 2, 2021

***Public Records:** Public records that relate to any item on the open session agenda for a regular Board Meeting are available for public inspection. Those records that are distributed less than 72 hours prior to the meeting are available for public inspection at the same time they are distributed to all, or a majority of, the members of the Board. Those documents are available for inspection online at www.cleanpoweralliance.org/agendas.*

MINUTES

REGULAR MEETING of the Board of Directors of the
Clean Power Alliance of Southern California
Thursday, July 1, 2021, 2:00 p.m.

The Board of Directors conducted this meeting in accordance with California Governor Newsom's Executive Order N-29-20 and COVID-19 pandemic protocols.

CALL TO ORDER & ROLL CALL

Chair Diana Mahmud called the meeting to order at 2:05 p.m. and Gabriela Monzon, Clerk of the Board, conducted roll call.

Roll Call				
1	Agoura Hills	Deborah Klein Lopez	Director	Remote
2	Alhambra	Jeff Maloney	Director	Remote
3	Arcadia	Sho Tay	Director	Remote
4	Beverly Hills	Julian Gold	Director	Remote
5	Calabasas	Mary Sue Maurer	Director	Remote
6	Camarillo	Susan Santangelo	Director	Remote
7	Carson	Reata Kulcsar	Alternate	Remote
8	Claremont	Corey Calaycay	Director	Remote
9	Culver City	Daniel Lee	Director	Remote
10	Downey	Sean Ashton	Director	Remote
11	Hawaiian Gardens	Ramie L. Torres	Alternate	Remote
12	Hawthorne	Alex Monteiro	Director	Remote
13	Los Angeles County	Sheila Kuehl	Vice Chair	Remote
14	Malibu	Mikke Pierson	Director	Remote
15	Manhattan Beach	Hildy Stern	Director	Remote
16	Moorpark			Absent
17	Ojai	Betsy Stix	Director	Remote
18	Oxnard			Absent
19	Paramount	Vilma Cuellar Stallings	Director	Remote
20	Redondo Beach	Christian Horvath	Director	Remote

21	Rolling Hills Estates	Steve Zuckerman	Director	Remote
22	Santa Monica	Pam O'Connor	Alternate	Remote
23	Sierra Madre	Robert Parkhurst	Director	Remote
24	Simi Valley	Ruth Luevanos	Director	Remote
25	South Pasadena	Diana Mahmud	Chair	Remote
26	Temple City	Fernando Vizcarra	Director	Remote
27	Thousand Oaks	Bob Engler	Director	Remote
28	Ventura City	Joe Yahner	Alternate	Remote
29	Ventura County	Carmen Ramirez	Alternate	Remote
30	West Hollywood	Robyn Eason	Alternate	Remote
31	Westlake Village	Kelly Honig	Director	Remote
32	Whittier	Vicki Smith	Alternate	Remote

All votes are unanimous unless otherwise stated.

GENERAL PUBLIC COMMENT

No public comment.

CONSENT AGENDA

1. Approve Minutes from June 3, 2021, Board of Directors Meeting
2. Adopt Resolution No. 21-07-017 to Approve Energy Risk Management Policy Amendments
3. Approve and Authorize the Executive Director to Execute an Amendment No. 1 to the Expansion Feasibility Studies Task Order with MRW & Associates, LLC, for a Not-to-Exceed (NTE) contract value of \$137,000
4. Receive and File Community Advisory Committee Report

Motion: Vice Chair Kuehl, Los Angeles County
Second: Director Vizcarra, Temple City
Vote: The consent agenda was approved by a roll call vote, with an abstention from Director Smith, Whittier.

REGULAR AGENDA

5. Approve Collections Policy No. 2021-17

David McNeil, Chief Financial Officer, presented the item, noting that the policy will govern the collection of accounts receivable that are no longer being collected by Southern California Edison (SCE) and have been returned to CPA. Collecting returned receivables can reduce past-due accounts receivable balances, reduce CPA's bad debt expense, and reduce upward pressure on rates. CPA plans to contract with one or more collection agents that have experience collecting

receivables for SCE and will begin collecting for customers who are no longer receiving services from CPA in September 2021. Staff plans to develop collections implementation processes in consultation with the collection agents during the summer and review those processes with the Finance Committee. Mr. McNeil reviewed the current collection process SCE follows and provided examples of circumstances in which SCE returns receivables to CPA, including accounts closed by the customer and disconnections due to non-payment. SCE has returned \$4.3 million of accounts receivables to CPA between April 2020 and March 2021. Mr. McNeil explained that customers are not informed of outstanding CPA balances and at present time, CPA is not equipped to collect payments from these types of customers. Mr. McNeil briefly described the collection agent's compensation structure and the services it would provide, such as informing customers of past due amounts (consistent with the Fair Collections Practices Act), provide payment methods and reporting on collected amounts, and call center services. Additionally, Mr. McNeil provided an overview of the policy, which establishes collection criteria, noticing, the role of the collections agent, its services, and activities, as well as the Executive Director's authority. Mr. McNeil noted that the policy does not discuss CPA's ability to return active customers to SCE and staff intends to address that separately in the future.

In response to Chair Mahmud's questions regarding the proportionate share of payments, and SCE's plans to commence collections in light of the recent state extension on eviction protection to October 1, 2021. Staff confirmed that there is a payment waterfall process that allocates partial payments to SCE and CPA respectively. Those processes vary depending on customer type among other factors. Additionally, the California Public Utilities Commission (CPUC) recently extended the moratorium on disconnections to the end of September to align with the eviction moratorium and allow the utility debt forgiveness funding to work through the system before any disconnection process resumes. The CPUC also ordered those customers whose debt has not been forgiven to automatically be placed on a two-year repayment plan. The collections policy will address monies that are outside of those processes, generally customers who are no longer active. Director Engler asked about the educational component on CPA utility bills, and Mr. McNeil noted that one of the reasons CPA plans to work with an experienced collections agent, is that they are trained and understand the CPA business and are accustomed to explaining utility bills to customers. Responding to Director Monteiro's question, Mr. McNeil explained that the collections that will be initiated in September are for customers that are no longer active CPA customers. Director Kulcsar asked for the reasoning behind removing the \$50 or more threshold for credit agency reporting and clarification on penalties and fees. Mr. McNeil explained that staff removed the \$50 or more balance threshold for credit reporting to preserve flexibility to engage with the collection agent and determine the best strategy, and eventually make recommendations to the Finance Committee prior to implementation. The collection agency will not collect any penalties and fees, and this may be specified on any collection agent contracts. In response to Director Maurer's question regarding the American Recovery Funds, Ted Bardacke, Executive Director, noted that the state received a significant amount of money that could be allocated to utility debt relief. The state budget also allocated \$2 billion to utility bill debt relief, with \$1 billion allocated for water utilities and the other \$1 billion allocated for electricity and gas customers served by Investor Owned Utilities (IOUs), Publicly Owned Utilities, and CCAs, and CPA is closely

monitoring eligibility and budget trailer bill language which will address exactly how the funding will be distributed. Staff hopes that by late summer or early fall, past due amounts owed by CARE and FERA customers will be forgiven, and CPA will be reimbursed for charges written off. In response to Director Gold, Mr. Bardacke noted that about \$1.7 billion was owed in IOU territory. Chair Mahmud added that an affirmative statement that CPA's collections policy will not be more aggressive than that of SCE could be included in the policy to ensure that CPA does not go beyond what SCE is doing in its collections policy. Mr. McNeil noted that staff can direct the collection agent to not be more aggressive, but enforceability will be difficult, given that staff does not have enough information about SCE's collection policy. Chair Mahmud commented that although there is some opacity on SCE's collection policy, an affirmative statement would reflect the intent of the Board that CPA does not engage in a collection policy more aggressive than SCE's. Directors Zuckerman and Monteiro agreed.

Motion: Director Monteiro, Hawthorne

Second: Director Gold, Beverly Hills

Vote: Item 5 with a statement of intent from the Board of Directors that CPA's collections policy be no more aggressive than that of Southern California Edison, was approved by a roll call vote; with a no vote from Director Luevanos, Simi Valley.

6. Presentation on Power Ready Program

Jack Clark, Director of Customer Programs, and Tyler Aguirre, Customer Programs Manager, provided an overview of the item. Mr. Clark described the need for resilience where climate change and certain energy policies are leading to more frequent power outages, increased wildfire threat, and grid stress due to high heat. CPA's Power Ready program was designed with member agency needs and interests in mind, allowing each interested member agency the opportunity to host a solar powered battery storage system at a facility that provides a critical community or municipal function in times of an outage. During normal operations, CPA will use batteries to maximize avoided wholesale costs which will put downward pressure on CPA's overall cost structure. Ms. Aguirre provided an overview of the program design, describing site selection, Power Purchase Agreement (PPA) execution incentives to lower costs, net energy metering savings, billing, and benefits. Ms. Aguirre reviewed some of the top benefits of the program, specifically, that member agencies host a turnkey clean backup power system that provides islanded power during outages and reducing local emissions. Member agencies submitted candidate sites that were later evaluated to determine their potential; CPA and its engineering consultant, EcoMotion, have sought to learn more about each of the sites, including basic program eligibility, community benefit, and confirming sufficient rooftop space. Top sites were identified for 22 member agencies, with others pending, though no sites are officially selected until a Memorandum of Understanding (MOU) is executed; summarized case studies from the Cities of West Hollywood and Ventura. Ms. Aguirre concluded with an overview of the next steps in the process and the timeline, including site visits, MOU executions, PPA and RFO development, and public relations with anticipated development on the first site in quarter 3 of 2022.

Vice Chair Kuehl thanked staff for the significant progress of the program and for consideration of potential county sites located outside of a city's jurisdiction.

Responding to Director Zuckerman, Ms. Aguirre that discharging methods have not been finalized. In response to Director Horvath, Redondo Beach, Ms. Aguirre confirmed that CPA worked with city staff to identify their sites, and though there is potential to expand to multiple facilities in the future, Mr. Clark added that CPA will exercise caution when growing the program so as to not overcomplicate the design and implementation. In response to Director Luevanos, Matt Langer, Chief Operating Officer, clarified that CPA can also work with other agencies located within a city's jurisdiction if that city prefers to offer other facilities that are not municipally owned. Director Monteiro asked about funding sources and the possibility of choosing multiple city-owned sites, to which staff clarified that the program structure currently allows for only one site per member agency; funding will come from the savings generated on each site through NEM.

Director Klein Lopez thanked CPA staff for the launch of this much-needed program. Director Ramirez commented that a new battery storage project recently opened in the greater Oxnard area. Director Parkhurst opined that a communications plan can pique the interest of the media.

Chair Mahmud asked for further details on sizing of the installation of both solar panels and storage; Ms. Aguirre noted that for sizing solar, staff is focusing on the annual load at each site and EcoMotion has generated conceptual solar sizing based on the annual load and evaluating site characteristics that could impact how much solar can be accommodated at a site. CPA cannot install an amount of solar that exceeds the annual load on the meter. Storage is also conceptually sized to generate an optimal amount of savings through regular operation with an additional portion reserved for critical loads during outages. Conceptual sizing may shift through the site visit process and as developers propose varying sized storage equipment. Chair Mahmud commented that this program allows Board members to show a substantial and tangible benefit of participating in CPA while providing opportunities for member agencies to add further similar installations using the same program parameters.

7. Presentation on Net Energy Metering (NEM) Key Issues

CC Song, Director of Regulatory Affairs, presented the item. Ms. Song explained that Net Energy Metering (NEM) has played an important role in growing local clean energy in California and creating clean energy jobs; as the cost of rooftop solar continues to decline, it might be necessary to revisit the subsidy. As California's electricity grid evolves, subsidies may be better directed towards resources like storage to replace fossil fuel resources kept online to meet evening energy needs. While the NEM proceeding at the CPUC does not directly impact CPA's ratemaking, the results could impact CPA's competitive position and its redesign of the NEM tariff. Staff put together a set of principles for NEM re-design that will inform CPA's own rate design deliberations after the CPUC decision has been issued. Ms. Song reviewed some of the reasons for revisiting NEM (also referred to as NEM 3.0), specifically decreasing installation costs, appropriately valuing the benefits of distributed generation; and, discussed CPUC adopted principles for NEM re-design. Assembly Bill 1139, which was intended to redesign NEM, faced some opposition as it would have significantly lowered the compensation for NEM customers and is now inactive. Ms. Song reviewed how CPA's legislative/regulatory principles

applied to CPA's positions on the CPUC proposals. For legacy treatment, staff principles are that once NEM 3.0 is effective, existing customers maintain their rate structure for 20 years from interconnection date. Ms. Song then discussed the proposal to align the rate design with an avoided cost concept that would be less generous than the retail rate but more generous than the wholesale rate. Customers currently pay non-bypassable charges, however, the minimum bill amount doesn't appropriately pay for the cost of maintaining the grid, which could create reliability issues. Therefore, staff thinks it may be appropriate to introduce a fixed charge to fund the distribution and transmission grid cost, consistent with a cost-of-service approach for CPA's rate setting. Ms. Song noted that this charge would be assessed by the investor-owned utilities and applied on distribution and transmission side of the bill. Lastly, CPA proposes keeping low-income customers on the more generous retail compensation rate and potentially broaden the definition of low-income. Ms. Song described how all proposals align with CPA's principles to support grid reliability, invest in energy storage, and expand access for low-income customers. Ms. Song summarized next steps and invited feedback from the board on the proposed principles and requests for future discussions relating to NEM.

Vice Chair Kuehl noted that only low-income homeowners can participate in the program; commented that maintaining higher compensation rates for low-income customers may not necessarily encourage more participation, given that low-income customer participation is already low even with the current generous subsidy rates; identified a significant downside in that low-income customers may not have the disposable income to invest in the program; and suggested cutting installation costs as another approach. Director Zuckerman echoed concerns on the effectiveness for low-income customers and asked if the grandfathering approach is a CPA or state-funded subsidy. Ms. Song explained that CPA would like to support the policy of maintaining existing legacy treatment for current NEM customers and Mr. Langer clarified that it is a CPA subsidy and a statewide policy; staff is still evaluating the financial impact to CPA as part of its cost of service study; and NEM 1.0 customers will remain on the legacy rate with NEM 2.0 customers already on TOU rates and all other customers shifting to TOU in the next year. Responding to Director Monteiro's suggestion for rebates to companies after their installation work in low-income communities and questions about the average mid-income, Mr. Langer reminded the Board that the Power Share program is already doing that in disadvantaged communities in CPA territory, and staff has not explored the suggested approach, but it may present significant logistical challenges.

In response to Chair Mahmud's request for clarification on the retail rate for new NEM customers, Ms. Song clarified that new NEM customers would be on a rate less generous than the retail rate but more generous than the wholesale rate and the incentive will be worked into the rate design, where the rate would compensate the customer more in the evening. Chair Mahmud requested participation numbers for each of the NEM categories, including low-income customers; suggested that maintaining the current generous rates for NEM 1.0 participants might be

appropriate given that these customers paid a higher price for participating and had a longer waiting period to realize financial benefits, and suggested that staff reevaluate the duration of the grandfather period of NEM 2.0 customers, since the cost of rooftop solar was already decreasing at the time those customers signed up, and they were able to realize a benefit from their investment much sooner. Director Engler noted that all the early participants would likely become concerned about changes made to their compensation.

8. Presentation on Quarterly Communications Report

Sherita Coffelt, Director of External Affairs, reviewed key metrics for measuring effectiveness and performance; noted that CPA is taking a data-driven approach with consideration for stakeholder input. A recent survey prior to the Power Share campaign launch demonstrated interest in clean energy among customers, but low awareness of CPA. To increase CPA's brand awareness, CPA has increased media outreach; redesigned agency dashboards; participated in environmental campaigns; promoted bill assistance programs. Enrollment in Power Share increased by 250%, which speaks to CPA's success in launching the first program of its kind. Ms. Coffelt discussed the different steps in optimizing the program, including targeted outreach, creative photography, website enhancements, and in the future, in-person events and partnerships with community-based organizations and member agencies. Ms. Coffelt covered rates communications strategies to reduce opt-outs, and encourage opt-downs, if necessary, by differentiating CPA through transparency; communicating CPA's full value to its communities; and strategies for transparency and opportunities for engagement regarding energy costs and rate changes. Ms. Coffelt also discussed the rates messaging timeline and approach reflecting the strategies, specifically listening to customer feedback, and promoting bill assistance options. Lastly, Ms. Coffelt reviewed the results of the brand audit, the brand refresh beginning in mid-August, and provided an overview of the department's activities in the coming months.

MANAGEMENT REPORT

Mr. Bardacke provided a report on SB 612, noting that the bill was not heard in the Assembly Utilities Energy Committee after the Chair of the Committee decided to hold the bill; but thanked all Board Members who participated in the outreach to move the bill forward. Mr. Bardacke also explained that SCE's billing transition has begun to cause issues for customers and to CPA's remittances. There are about 20,000 CPA customers affected by billing delays which can lead to cash flow issues and CPA has continued to emphasize with SCE that these issues should be rectified quickly. Mr. Bardacke also advised the Board that a Special Meeting may be called over the summer if CPA was able to reach an agreement to increase its liquidity going into the summer.

Director Zuckerman asked if it would be appropriate for CPA to take a position on H.R. 2307. Mr. Bardacke noted that the Legislative & Regulatory Committee can discuss that in a future meeting.

COMMITTEE CHAIR UPDATES

Director Parkhurst shared that some members of the Energy Committee reviewed the ERMP, reflecting CPA's increasing sophistication in establishing a middle-office to manage contracts.

BOARD MEMBER COMMENTS

Director Ashton invited Board Members to participate in the Independent Cities Association first seminar, where Mr. Bardacke may be one of the panelists.

REPORT FROM THE CHAIR

Chair Mahmud reported that the Los Angeles Regional Water Quality Control Board released a tentative permit for its MS4 Program and encouraged Board Members to address the regional board.

ADJOURN

Chair Mahmud adjourned the meeting at 4:53 p.m.

DRAFT

Staff Report – Agenda Item 2

To: Clean Power Alliance (CPA) Board of Directors

From: Ted Bardacke, Executive Director
David McNeil, Chief Financial Officer

Subject: Funding Agreement with Los Angeles County

Date: August 5, 2021

RECOMMENDATION

- 1) Authorize the Executive Director to execute a Funding Agreement for a \$30 million loan from Los Angeles County with the terms and conditions specified in Attachment 1, or in a substantially similar form.
- 2) Authorize the Executive Director to execute the Amendment to Credit Agreement with River City Bank with the terms and conditions specified in Attachment 2, or in substantially similar form.

SUMMARY

On July 27, 2021, acting on a motion by CPA Vice Chair Sheila Kuehl, the Los Angeles County Board of Supervisors unanimously authorized the County’s Chief Executive Officer to provide a \$30 million loan to CPA. The loan will ensure that CPA has ample liquidity to fund operations and absorb extreme heat or other market events during the time that the state provides utility bill relief to CPA customers and the full year impact of CPA’s new rates takes effect.

BACKGROUND

The COVID-19 pandemic has caused widespread suffering throughout California and has hit low-income communities particularly hard. Many people have suffered job losses and underemployment. One of the many impacts of this economic hardship has been the inability of utility customers to pay their utility bills. The state of California imposed a

moratorium on utility disconnections and late payment fees so that residents and small businesses were not left without power or an unmanageable financial burden. CPA has assisted by providing \$2 million in bill credits to over 70,000 vulnerable customers and by helping them sign up for payment plans and other forms of financial assistance, including the recently launch Power Share and Arrearage Management (AMP) programs.

The moratorium on disconnections was recently extended to September 30, 2021. While this action is important and necessary to protect public health and to support residents and small businesses, CPA believes it has increased accounts receivable and reduced liquidity of utilities in general – be they Investor Owned, Community Choice Aggregators, Publicly Owned, or Cooperatives – which continue to incur costs to provide an essential service while customer bills go unpaid. For example, Clean Power Alliance has accrued a \$29 million increase in past-due customer charges since March of 2020.

Fortunately, the California Legislature and Governor Newsom recently approved the California Arrearage Payment Program (CAPP), a \$1 billion program to help energy utilities forgive customer debt accrued during the pandemic. While the CAPP will greatly help CPA and its customers with one-time bill relief and reimbursement to CPA worth between \$10 million and \$15 million, these funds are unlikely to be available until November 2021. Until that time and the end to the moratorium on disconnections also begins to reduce CPA's unpaid customer bill balance, and in the face of summer weather uncertainty, it is prudent for CPA to seek additional liquidity above and beyond the \$37 million Line of Credit it has with River City Bank.

LOS ANGELES COUNTY FUNDING AGREEMENT

The funding agreement has the following provisions.

Terms

CPA will receive funds from the loan by August 13, 2021. CPA is authorized to use the loan proceeds to make payments to suppliers, fund operations, and meet obligations arising from extreme weather events should they occur ("Purposes"). CPA will pay \$10

million back to the County by February 28, 2022 and the remaining \$20 million, including accrued interest, on or before June 30, 2022. The first repayment date and amount is structured around the latest possible date, by statute, that CPA would receive CAPP funds from the state. The second payment date allows for the full year effect of CPA's new rates and the end to the moratorium on disconnections to positively impact CPA's cash position.

Interest Rate

CPA will pay the County an annualized interest rate of 0.76%, Interest shall accrue daily based on the outstanding Loan amount.

Reporting Provisions

Per the Funding Agreement, CPA is allowed to use the loan proceeds to make payments to suppliers, fund operations, and meet obligations arising from extreme weather events should they occur. CPA will provide a report to County on a quarterly basis describing the use of Loan funds and a final report on all use of loan funds within 120 days of the conclusion of Fiscal Year 2021-22. In order to assist with any inquiries the County may make regarding the use of the loan funds or other matters regarding CPA financial policies, as contemplated in the motion approved by the County Board of Supervisors, CPA is agreeing to make financial accounts, documents, and records available to County for inspection for up five years after the repayment of the loan.

AMENDMENT TO CREDIT AGREEMENT WITH RIVER CITY BANK

On April 5, 2021 CPA entered into an Amended and Restated Credit Agreement with River City Bank ("Credit Agreement"). The Credit Agreement prohibits CPA from incurring additional indebtedness. The proposed Amendment allows CPA to enter into the Funding Agreement with Los Angeles County and repay the loan in accordance with the terms of the Funding Agreement.

FISCAL IMPACT

Should the loan be carried to full term, the interest cost would be approximately \$185,000. This amount is budgeted for in the approved FY 21/22 budget.

ATTACHMENTS

- 1) [Funding Agreement with Los Angeles County](#)
- 2) [Amendment to the Credit Agreement with River City Bank](#)

**FUNDING AGREEMENT BETWEEN
THE COUNTY OF LOS ANGELES**

AND

CLEAN POWER ALLIANCE OF SOUTHERN CALIFORNIA

This Funding Agreement (“Agreement”) is entered into this ____ day of August 2021, by and between the County of Los Angeles (“County”) and Clean Power Alliance of Southern California, a California joint powers authority (“CPA”). The County and CPA are jointly referred to herein as the “Parties,” and individually as “Party.”

WHEREAS, the County led the creation of CPA in 2017 as a Joint Powers Authority to provide customers with a choice of energy provider;

WHEREAS, CPA began serving customers in 2018 and today, provides clean and renewable energy to more than one million residential and commercial customers in 32 jurisdictions in Los Angeles and Ventura counties;

WHEREAS, CPA, like many businesses, has been economically impacted by the pandemic, accruing a \$29 million increase in past-due customer charges between March of 2020 and June 2021;

WHEREAS, CPA requires sufficient capital to continue to provide its customers with a reliable energy supply at stable rates, make payments to suppliers, fund operations, and meet obligations arising from extreme weather events should they occur (“Purpose”);

WHEREAS, CPA has provided significant benefits to residents and businesses in Los Angeles County, including funding \$2 million in utility bill credits to over 70,000 vulnerable customers at the height of the COVID-19 pandemic and providing hundreds of well-paid construction jobs building new clean energy and battery storage facilities this past year while unemployment was at its height;

WHEREAS, the County provided an initial start-up loan of \$10 million to launch CPA in 2017, which CPA fully repaid in September 2020; and,

WHEREAS, on July 27, 2021, the County Board of Supervisors authorized the County’s Chief Executive Officer to enter into an agreement with CPA in the amount of \$30 million at an interest rate to be determined by the Chief Executive Officer.

NOW, THEREFORE, in consideration of the mutual promises, covenants and conditions set forth herein, the Parties agree as follows:

1. Approved Funding

- a. The County will provide CPA a loan in the amount of Thirty Million Dollars (\$30,000,000) (“Loan”) with the disbursement of the full Loan amount to be delivered to

CPA by no later than August 13, 2021. The CPA shall pay according to the below repayment schedule:

- i. Amount of \$10 million dollars shall be repaid by February 28, 2022.
 - ii. Remainder, including interest, to be repaid on or before June 30, 2022.
- b. The Loan shall bear interest at an annualized rate of 0.76%. Interest shall accrue daily based on the outstanding Loan amount.
 - c. CPA's failure to make the payment specified in Section 1.a.i, above, shall constitute an event of default. Upon occurrence of this event of default, the entire Loan amount and the accrued interest on the Loan shall automatically become immediately due and payable.

2. Term

The term of the Agreement will commence upon the date that the Agreement is fully executed by the Parties and terminate when the Parties' obligations under the Agreement are fully satisfied as determined by the County.

3. Reporting and Record Access

- a. CPA shall provide a report to County on a quarterly basis describing the use of Loan funds. CPA agrees to maintain financial accounts, documents, and records consistent with Generally Accepted Accounting Principles ("GAAP") as prescribed by the Governmental Accounting Standards Board ("GASB") and to make them available to the County for inspection. CPA also agrees to retain such financial accounts, documents, and records in compliance with the approved records retention policy of CPA.
- b. At any time during the term of this Agreement or at any time within five (5) years after the repayment of the Loan, authorized representatives of the County may conduct an inspection of CPA records to verify that the Loan expenditures were used for the Purpose specified in this Agreement.
- c. CPA will provide the County's Chief Executive Officer ("CEO"), or her designee, within one hundred twenty (120) days after the end of CPA's fiscal year, a report itemizing actual expenditures funded by the Loan received pursuant to this Agreement.

4. Indemnification

CPA shall indemnify and hold harmless to the fullest extent permitted by law the County and its elected officials, officers, employees, members, volunteers, agents, and representatives from and against any and all damages, liabilities, costs, expenses, claims, and/or judgments, including, without limitation, reasonable attorneys' fees and

disbursements that may directly or indirectly arise and/or result from (a) the failure by the County and its officers, employees, or agents to disburse the Loan amount by August 13, 2021 or (b) an event of default by CPA.

5. Amendments

Except as otherwise provided herein, any amendment(s) to this Agreement shall be at the mutual consent of the County and CPA and shall be executed by an authorized designee of the County and approved as to form for the County by County Counsel.

6. Assignments

CPA shall not assign its rights or delegate its duties under this Agreement, or both, whether in whole or in part, without the prior written consent of the County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void, for purposes of this paragraph, the County consent shall require a written amendment to this Agreement, which is formally approved and executed by CPA Authority and County's CEO. In the event a transfer, exchange, assignment, or divestment results in a change in the person or entity with majority control of CPA at the time of execution of this Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Agreement.

7. Notices and Approvals

All notices and approvals shall be directed to and made by the following representatives of the Parties via U.S. Mail with a copy sent to the e-mail address provided below:

a. To the County:

Chief Executive Officer
Kenneth Hahn Hall of Administration, Room 493
500 West Temple Street
Los Angeles, CA 90012
Attn: Gary Gero, Chief Sustainability Officer
Email: GGero@ceo.lacounty.gov

b. To the Clean Power Alliance:

Theodore Bardacke, Executive Director
801 S. Grand Ave., Suite 400
Los Angeles, CA 90017
Email: tbardacke@cleanpoweralliance.org

8. Severability

If any provision of this Agreement, or the application thereof, is held to be invalid, then that invalidity shall not affect other provisions or applications of the Agreement that can be given

effect without the invalid provision or application, and to this end the provisions of the Agreement are severable.

9. Electronic Signatures

This Agreement may be executed by electronic signature(s) and transmitted either by facsimile or in a portable document format (“pdf”) version by email and such electronic signature(s) shall be deemed as original for purposes of this Agreement and shall have the same force and effect as a manually executed original.

10. Execution in Counterparts

This Agreement may be executed in two or more counterpart copies, each of which shall be deemed as an original and all of which, when taken together, shall constitute one and the same instrument.

11. Effective Date

After the Agreement has been executed by CPA’s authorized representative, the effective date of the Agreement shall be the date that the Agreement is fully executed by the County’s CEO.

[Signatures on the following page]

IN WITNESS WHEREOF, CPA has executed this Agreement, or caused it to be duly executed by its authorized representative, and the County of Los Angeles by order of its Board of Supervisors, has delegated to its Chief Executive Officer, or her designee, the authority to execute this Agreement on its behalf on the date and year written below.

CPA:

COUNTY:

CPA

County of Los Angeles

By: Ted Bardacke

By: Fesia Davenport

Date:

Date:

APPROVED AS TO FORM:

APPROVED AS TO FORM:

Nancy Whang
General Counsel

Rodrigo A. Castro-Silva
County Counsel

By:

By:

AMENDMENT TO CREDIT AGREEMENT

This Amendment to Credit Agreement (this “**Amendment**”) is entered into as of **July 30, 2021**, by and between **CLEAN POWER ALLIANCE OF SOUTHERN CALIFORNIA**, a public agency formed under the provisions of the Joint Exercise of Powers Act of the State of California, Government Code Section 6500 et. seq. (“**Borrower**”), and **RIVER CITY BANK**, a California corporation (“**Lender**”).

1. Background and Purpose.

1.1 Lender and Borrower have entered into a revolving credit facility as set forth in that certain Amended and Restated Credit Agreement (the “**Credit Agreement**”) dated as of April 5, 2021. Capitalized terms used and not otherwise defined herein shall have the meanings set forth in the Credit Agreement.

1.2 Under the terms of the Credit Agreement, Borrower is prohibited from incurring any Indebtedness for Borrowed Money.

1.3 Borrower has requested an amendment to the Credit Agreement to permit Borrower to receive a new loan from the County of Los Angeles (the “**County**”) of Thirty Million Dollars (\$30,000,000) (the “**County Loan**”), to be disbursed to Borrower on or before August 13, 2021.

1.4 Lender is willing to consent to Borrower’s request, on the terms and conditions provided herein.

NOW, THEREFORE, in consideration of the mutual benefits of the parties hereto and for other valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

2. Amendments. The Credit Agreement is hereby amended as follows:

2.1 Consent of Lender. Lender hereby consents to the County Loan and agrees that the County Loan will not constitute an Event of Default, subject to all of the following conditions:

(a) The County Loan shall not be secured by any Lien on any Property of Borrower.

(b) Borrower may make one payment of principal on the County Loan in the amount of up to Ten Million Dollars (\$10,000,000), provided that there are no outstanding Advances (other than Letter of Credit Advances) under the Revolving Credit and no Event of Default has occurred and is continuing at the time of such payment. Except for the foregoing, Borrower shall not make any payment of principal on the County Loan before the Revolving Credit Termination Date and Borrower’s full and final payment of all Obligations (other than

Letter of Credit Advances in respect of unexpired Letters of Credit that are Cash Collateralized in accordance with Section 4.4 of the Credit Agreement).

(c) Provided that no Event of Default has occurred and is continuing, Borrower may make regularly scheduled payments of interest on the County Loan at an interest rate not to exceed 1.00% per annum.

(d) Any default by Borrower under the County Loan shall constitute an Event of Default under the Credit Agreement.

(e) Borrower shall provide to Lender, as soon as available, any and all reports prepared by, for, or on behalf of the County in connection with the County Loan.

2.2 Acknowledgment of Borrower. Borrower acknowledges and agrees that the failure or violation of any condition set forth above shall constitute an Event of Default under the Credit Agreement.

3. Conditions Precedent to Effectiveness. The effectiveness of this Amendment is expressly conditioned upon the satisfaction of all of the following conditions:

3.1 Documents. Borrower shall have executed and Lender shall have received all of the following documents:

- (a) This Amendment;
- (b) All agreements between Borrower and the County relating to the County Loan; and
- (c) Such other documents and information as Lender may reasonably request.

3.2 Authorization Documents. Lender shall have received, in form and substance satisfactory to Lender, copies of any documents evidencing the authorization of Borrower to enter into this Amendment and any other documents related to the County Loan, as Lender may reasonably request.

3.3 Representations and Warranties. All representations and warranties contained herein shall be true and correct in all material respects, and no Default or Event of Default shall have occurred and be continuing.

3.4 Documentation Fee. Lender shall have received payment of a Documentation Fee in connection with this Amendment in the amount of \$1,000.00.

4. Representations and Warranties. By signing this Amendment, Borrower hereby represents and warrants that (a) all representations and warranties in the Credit Agreement are true and correct in all material respects as of the date hereof, (b) Borrower is duly authorized to enter into this Amendment and (c) no Default or Event of Default has occurred or is continuing.

5. Continuing Validity. Except as expressly modified by this Amendment, the terms of the Credit Agreement remain unchanged and in full force and effect. Consent by Lender to this Amendment does not waive Lender's right to strict performance of the Credit Agreement as

changed, nor obligate Lender to agree to any future amendments. Nothing in this Amendment will constitute a waiver or satisfaction of any Obligations of Borrower.

IN WITNESS WHEREOF, the parties hereto have executed and delivered this Amendment as of the first date written above.

CLEAN POWER ALLIANCE OF SOUTHERN CALIFORNIA

By: _____
Ted Bardacke
Executive Director

RIVER CITY BANK

By: _____
Name: _____
Its: _____

DRAFT

Staff Report – Agenda Item 3

To: Clean Power Alliance (CPA) Board of Directors

From: Gina Goodhill, Policy Director
CC Song, Director of Regulatory Affairs

Approved by: Ted Bardacke, Executive Director

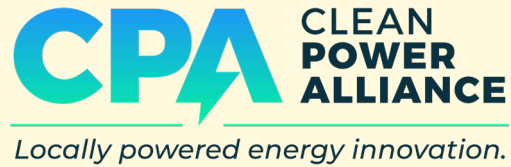
Subject: Legislative and Regulatory Updates on Energy and Procurement

Date: August 5, 2021

Staff will provide a presentation on the item.

ATTACHMENT

- 1) [Legislative and Regulatory Updates on Energy and Procurement Presentation](#)



Item 3

Legislative and Regulatory Updates on Energy and Procurement

August 5, 2021

SB 612 (Portantino) Update

- SB 612 (Portantino), CPA's priority legislation, is now a 2-year bill, and will not be moving forward this year. It will be eligible for additional action beginning in 2022.
- The bill was set to be heard in the Assembly Utilities and Energy Committee on June 30th, but the committee Chair pulled the bill and would not allow it to be heard.
- Over 100 groups supported the bill, and it had 23 co-authors. CPA Board members played an active role in building this support.
- CPA representative Senator Portantino was a staunch advocate for CCAs throughout the process.
- CPA and CalCCA will continue to work with Senator Portantino on possible amendments for the bill in 2022.

Additional Energy and Procurement Updates

- The Legislature's and California Public Utilities Commission's (CPUC) priorities on energy and procurement in the 2021-22 Legislative Session can be grouped into four major themes: Climate Change; Reliability; Resiliency; and Electrification
- These priorities have been primarily demonstrated through proposed bills, the state budget, and regulatory decisions
- Executive Orders and other announcements from the Governor, as well as Oversight Hearings from legislative policy committees have been a secondary but growing means of demonstrating these priorities
- Legislative priorities outlast a single bill and can come back in new sessions or through "gut and amends"
- Regulatory proceedings will continue to examine and refine open issues in the next few years

Climate Change and Reliability

Climate Change: Legislative Actions

- Active Climate Change Bills: Strategic plan development and studies around new energy technologies, specifically offshore wind and hydrogen
- Stalled Climate Change Bills: Acceleration of state's current goal towards having 100% of electricity provided by renewable or other zero-carbon sources by 2045
- Budget: \$20 million for offshore wind planning and analysis; \$400 million to support green hydrogen production and long duration storage projects, and other measures
- Governor directed California Public Utilities Commission (CPUC) and California Air Resources Board (CARB) to accelerate state's progress on climate goals – CARB will evaluate pathways to achieve carbon neutrality by 2035; CPUC will work to establish a more ambitious GHG emission target for electricity procurement by 2030. Released CA's Electricity System of the Future Report

Reliability: Legislative Actions

- Active reliability bills: Study firm energy resources to increase reliability
- Stalled reliability bills: Various changes to the resource adequacy (RA) program; long term back-up electricity supply (i.e. long-term storage); central procurement entity
- State Budget: \$35 million for transmission planning to support clean energy build out; \$735 million over 2 years to support pre-commercial long duration storage
- Governor issued two emergency proclamations and an EO to increase energy capacity. Directives include relaxing permitting requirements for storage and clean energy projects, and new demand response programs for large energy users
- Assembly U&E Oversight Hearing on Summer readiness

Climate Change and Reliability at the CPUC

- Active Proceedings: Integrated Resources Planning (IRP) and Resource Adequacy (RA)
- In the IRP proceeding, Load Serving Entities (LSEs) were directed to conduct further procurement of 11,500 MW of carbon-free or renewable resources in light of the forthcoming retirement of Diablo Canyon Power Plant
- Stakeholders are directed to refine a new RA framework called “Slice of Day,” advanced by PG&E, to ensure that LSEs have sufficient resources to meet their load at all hours of a day

Resiliency and Electrification

Resiliency: Legislative Actions

- Active Resiliency Bills: Facilities that can maintain power during grid emergencies or heat events
- Stalled Resiliency Bills: Funding for local resiliency projects and local resiliency planning; state bond funding for various resiliency projects; microgrids to increase resiliency
- Budget: \$3.7 billion over three years, with \$440 million General Fund in 2021-2022, for communities affected by climate change to address extreme heat, sea level rise, infrastructure investments in DACs. Specific details will be determined in a final agreement among the Senate, Assembly, and Governor.

Electrification: Legislative Actions

- Active Electrification bills: New agencies to manage electric vehicles, electric vehicle (EV) charging and infrastructure, and zero-emission fleet purchase; new guidance for building owners on best practices for vehicle and building electrification; expanded eligibility under current funding streams for EV infrastructure; requirements for state agencies to consider increasing requirements for EV ready charging in multifamily buildings; expansion of streamlined permitting requirements for EV charging to all cities
- Stalled Electrification Bills: Requirements for new state buildings and vehicles to be zero emissions; requirements for the CEC to implement existing building decarbonization programs;
- Budget: \$2.7 billion in 2021-22, and 3.9 billion over 3 years for zero-emission vehicles and infrastructure; \$75 million for new market rate all-electric homes

Resiliency at the CPUC

- CPUC recently issued a proposed decision for SCE's 2021 General Rate Case Application and approved various wildfire prevention spending measures, including pole replacement, covered conductor deployment, and fire science and advanced modeling
- In the microgrids proceeding, a January 2020 decision required IOUs to develop microgrid tariffs to incentivize commercialization and development of microgrids
- In June 2021, the CPUC issued a decision that updated Public Safety Power Shutoff guidelines to require IOUs to make de-energization information more accessible and improve Community Resource Centers.

Electrification at the CPUC

- A December 2020 decision required CCAs to coordinate with IOUs and other entities on their Vehicle-to-Grid integration strategies. CPA worked with other CCAs and SCE to develop reporting templates and discuss future coordination opportunities.
- CPA is actively advocating for CCAs to have access to increased funding for CCA transportation electrification programs and anticipate a proposed decision later this year or early next year

Takeaways and Next Steps

- State budget has been a major driver of policy in the 2021-22 Legislative Session
- Reliability is the top energy priority at both the legislature and the CPUC
- WCE bankruptcy will likely lead to additional oversight hearings and changes in regulations related to CCA finances
- Increasing interest from legislators and Administration in spurring new clean energy technologies; however, the reliability values of new technologies will remain uncertain until the CPUC finalizes the new RA framework
- New funding and bills focused on vehicle electrification will help meet Governor Newsom's 2020 ZEV EO and Governor Brown's 2018 ZEV EO, and expand CCAs' access to funds

Management Report

To: Clean Power Alliance (CPA) Board of Directors
From: Ted Bardacke, Executive Director
Subject: Management Report
Date: August 5, 2021

Call for Community Based Organization Grant Applicants

Under CPA's new agreement with Calpine Energy Solutions, CPA's billing and data manager, Calpine will be providing annual donations to non-profit and community-based organizations in CPA service territory in an amount equal to two percent of the annual value of its contract with CPA, or approximately \$200,000 each year. Calpine will be awarding grants that average between \$5,000 and \$25,000 to groups that support and advance one or more of the following:

- Clean Power in Disadvantaged Communities
- Green Workforce Development Initiatives
- Projects/Locations for CPA's Community Solar Program
- General Community Support

The first tranche of grants will be distributed in October. Applications are being accepted through September 7. A second application period will open later this fiscal year.

CPA requests your support to recruit deserving organizations to apply for these grants. CPA Staff will email Board Members and Member Agencies the application for distribution.

Program Marketing & Community Outreach

CPA incentives for publicly available electric vehicle chargers are available beginning today in Ventura County through the CALeVIP program. CALeVIP incentives range from \$3,500 to \$6,000 per connector for commercial-grade Level 2 EV chargers and \$30,000 to \$80,000 for high-powered DC fast chargers (DCFC). The

higher amounts for both charger types are available for installations in disadvantaged or low-income communities and for Level 2 chargers at multifamily housing in all communities. Property owners and managers interested in installing EV chargers can apply for funding online at the website [CALeVIP.org](https://www.CALeVIP.org). CPA will be promoting the CALeVIP launch on social platforms, as well as to the news media. The Los Angeles County portion of this program is scheduled for launch in Q1 2022.

Participation in CPA's Power Share program has grown to 713 customers and increase in website visits have increased significantly. An optimized version of the Power Share landing page was launched and has become the second most visited page on our website, and CPA is working to make it as easy as possible to convert the thousands of visits into sign-ups. In June, postcards to customers without email addresses on record were sent, while board members, member agency staff, CAC members as well as Community Based Organizations continue to help promote the program.

Over recent months, the Programs team has worked to recruit potential community sponsors and solar developers for the upcoming Power Share Request for Offers, to be released in the fall. A new Power Share-Community Solar landing page has been developed where interested solar developers, sponsors and site hosts can enter their contact information to connect with project partners.

CPA is continuing to promote other bill assistance measures including the Arrearage Management Program (AMP) and CARE/FERA. These programs will continue to be a critical lifeline as we approach the end of the statewide suspensions on disconnections on September 30, 2021. Approximately 3,133 customers owing more than \$1.5 million have already signed up for AMP, representing 24.5% of our 12,755 AMP-eligible CPA customers who have a combined nearly \$7.3 million in delinquencies.

During the week of August 16, CPA will debut its new brand on the website. Staff will send a digital toolkit with assets such as updated logo, letterhead, PowerPoint templates, etc., for Board Member and Member Agency use.

Customer Participation Rate

As of July 26, 2021, CPA's overall participation rate is 95.6% with a total of 999,035 active customers, down 1,383 customers from the previous month. Opt-outs levels are steady, and the participation rate is up slightly from the previous month; the primary reason for the drop in overall customer count is that closed accounts ("move-outs") are exceeding new accounts ("move-ins"), likely due to the continuing economic fallout of the COVID-19 pandemic.

Customer Service Center Performance

Incoming calls to CPA's Customer Service Center in June have been steady, with 1,844 calls as of July 26, compared to 1,959 calls for the entire month of June. In July 99.4% of calls were answered within 60 seconds, and average wait time was 6 seconds.

Contracts Executed in June Under Executive Director Authority

A list of non-energy contracts executed under the Executive Director's signing authority is attached (Attachment 2). The list includes all open contracts as well as all contracts, open or completed, executed in the past 12 months.

ATTACHMENTS

- 1) [Overall Participation Rates by Jurisdiction](#)
- 2) [Non-Energy Contracts Executed under Executive Director Authority](#)



Clean Power Alliance – Overall Customer Status Report As of July 26, 2021

Participation by City and County

Jurisdiction	Default Option	Participation Rate	Active Accounts	Lean %	Clean %	100% Green %
Agoura Hills	Lean	95.33%	8,292	99.63%	0.14%	0.23%
Alhambra	Clean	97.83%	33,991	1.19%	98.68%	0.13%
Arcadia	Lean	97.84%	22,497	99.77%	0.15%	0.08%
Beverly Hills	Clean	99.16%	18,686	1.31%	98.56%	0.14%
Calabasas	Lean	98.11%	9,947	99.62%	0.22%	0.17%
Camarillo	Lean	95.09%	28,458	98.78%	0.27%	0.95%
Carson	Clean	97.03%	29,302	1.06%	98.65%	0.30%
Claremont	Clean	94.78%	12,664	1.82%	97.76%	0.42%
Culver City	100% Green	97.44%	19,199	3.29%	1.06%	95.66%
Downey	Clean	97.34%	36,901	1.29%	98.57%	0.14%
Hawaiian Gardens	Clean	97.76%	3,667	1.03%	98.62%	0.36%
Hawthorne	Lean	99.10%	28,444	99.60%	0.17%	0.24%
Los Angeles County	Clean	95.41%	295,978	1.43%	98.32%	0.26%
Malibu	100% Green	97.17%	6,908	2.25%	0.39%	97.36%
Manhattan Beach	Clean	98.23%	15,471	1.89%	94.96%	3.16%
Moorpark	Clean	89.46%	11,494	2.17%	96.96%	0.87%
Ojai	100% Green	93.24%	3,492	6.00%	1.52%	92.49%
Oxnard	100% Green	95.29%	54,895	7.40%	0.42%	92.20%
Paramount	Lean	98.58%	15,670	99.73%	0.20%	0.08%
Redondo Beach	Clean	98.69%	33,328	1.65%	98.10%	0.26%
Rolling Hills Estates	100% Green	94.60%	3,345	4.63%	47.82%	47.55%
Santa Monica	100% Green	97.58%	53,372	3.93%	0.83%	95.25%
Sierra Madre	100% Green	95.54%	5,039	4.44%	3.66%	91.91%
Simi Valley	Lean	92.86%	43,004	99.67%	0.10%	0.24%
South Pasadena	100% Green	97.88%	11,704	2.56%	45.89%	51.55%
Temple City	Lean	97.55%	12,613	99.89%	0.03%	0.08%
Thousand Oaks	100% Green	88.27%	44,225	7.29%	1.13%	91.59%
Ventura	100% Green	93.41%	43,597	5.56%	1.59%	92.85%
Ventura County	100% Green	86.16%	32,266	6.70%	1.56%	91.75%
West Hollywood	100% Green	99.35%	26,307	2.27%	0.39%	97.35%
Westlake Village	Lean	86.94%	3,687	99.74%	0.06%	0.21%
Whittier	Clean	95.67%	30,592	1.39%	98.44%	0.18%
Total		95.58%	999,035	30.28%	37.04%	32.69%

Overall Participation by Default Option

Default Option	Participation Rate	Default Option	Active Accounts	% of Active
100% Green	94.66%	100% Green	304,349	30.46%
Clean	96.49%	Clean	522,074	52.26%
Lean	95.71%	Lean	172,612	17.28%
Total	95.58%	Total	999,035	100.00%

Clean Power Alliance					
Non-energy contracts executed under Executive Director authority					
Rolling 12 months -- Open contracts shown in Bold					
Vendor	Purpose	Month	NTE Amount	Status	Notes
CBE Office Solutions	Lease of Two (2) Sharp MX-3071 Color Copiers	June 2021	\$75,000	Active	60/Month Lease June 2021- August 2026 (first 3 months deferred) \$275.88/Monthly Lease Cost
Celtis Ventures, Inc.	Marketing Support for Power Share program	May 2021	\$65,000	Active	Original Contract Date: January 2021 NTE \$50,000 Amendment #1 - NTE increased to \$55,000 in April 2021 Amendment #2 - NTE increased to \$65,000 in May 2021 - Extends through 1/15/2022
Clever Creative Inc.	CPA Brand Audit and Design Refresh	May 2021	\$55,000	Active	Original Contract Date: January 2021 NTE \$50,000 Amendment #1 - NTE increased to \$55,000 in May 2021 - Extends through 6/30/21
(W)right On Communications, Inc.	On-call External Affairs support services	January 2021	\$50,000	Closed	Original Contract Date: January 2021 NTE \$50,000 Amendment #1 - NTE increased to \$58,000 in May 2021 - Extends through 6/15/21
Polsinelli, LLP	Legal Service Agreement (Employment, Compliance, General Legal Support related to Commercial Liability, Risk, and Mitigation issues)	April 2021	\$75,000	Active	Amendment #2 to original Agreement executed on March 8, 2019
AccuWeather Enterprise Solutions	Professional Forecasting Weather Services	April 2021	\$9,600	Active	Addendum to April 2020 Agreement. Extended through March 2023 at \$400/mo
Shute, Mihaly & Weinberger, LLP	Legal Service Agreement (Regulatory, Administrative, Environmental, Energy Procurement, Public Contracting, Public Entity Governance Laws, Issues and/or Proceedings)	April 2021	\$65,000	Active	
NewGen Strategies and Solutions, LLC	Regulatory Support for 2021 ERRRA forecast proceedings	April 2021	\$102,560	Active	Amendment #1 to May 2020 Agreement to increase NTE from \$71,240 to \$102,560
SCS Engineers	Professional Services for CARB AB32 GHG Verification	April 2021	\$17,000	Active	
Chapman & Cutler, LLP	2021 Legal Services (CPA's Credit Agreement)	March 2021	\$20,000	Active	
Wimer Associates	Facilitation of Staff Training Sessions	February 2021	\$13,600	Active	

Clean Power Alliance					
Non-energy contracts executed under Executive Director authority					
Rolling 12 months -- Open contracts shown in Bold					
Vendor	Purpose	Month	NTE Amount	Status	Notes
Critical Mention, Inc.	Media Monitoring Service	February 2021	\$6,000	Active	
OpenPath	New Office Keycard Access Control System	January 2021	\$1,500	Active	
Wrike, Inc	Project Management Software	January 2021	\$2,100	Active	
Prime Government Solutions, Inc.	Board and committee meeting agenda management software	December 2020	\$16,000	Active	
MRW & Associates, LLC	Ratemaking support	December 2020	\$90,000	Active	
Informal Development	Website repair, development, & as-needed maintenance	November 2020	\$12,000	Active	
Sigma Computing, Inc.	Business intelligence & analytics software tool	October 2020	\$10,000	Active	
ProComply, Inc.	Energy regulation compliance training	October 2020	\$5,000	Active	
Langan Engineering and Environmental Services	GIS support services for CPA's community solar programs and RFO procurement process	October 2020	\$120,000	Active	
Mercer (US) Inc.	Total remuneration benchmarking study with job architecture and salary structure design	October 2020	\$105,500	Active	Joint project with three other CCAs
Gold Coast Transit District	On-bus advertising in Ventura County	October 2020	\$2,970	Completed	
Cameron-Cole, LLC	Independent audit of Greenhouse Gas Emissions	September 2020	\$7,080	Active	
Crown Castle Fiber LLC	New Office Dedicated Internet Access Service	September 2020	\$ 18,600	Active	
NextLevel Internet, Inc.	New Office High Speed Internet Service	September 2020	\$ 6,936	Active	
Windstream Services, LLC	New Office Telephone Service	September 2020	\$ 14,095	Active	
Zero Outages	New Office Security, Firewall, & Wi-Fi Service	September 2020	\$ 7,608	Active	
Westfall Commercial Interiors	Furniture for New Office	September 2020	\$ 296,558	Completed	Signed under expanded authority of up to \$500,000 for office relocation design, equipment and construction expenses granted by the Board of Directors on March 25, 2020
Abbot, Stringham and Lynch	2019 CEC Power Source Disclosure Audit	September 2020	\$ 13,000	Completed	
Elite Edge Consulting	Accounting system support and implementation	September 2020	\$ 112,000	Active	
Gold Coast Transit District	On-Bus Advertising in Oxnard & Ventura	August 2020	\$ 600	Completed	
Baker Tilly	FY 2019/20 Financial Audit	August 2020	\$ 28,000	Completed	Renewed for 2021 at same amount for FY 2020/21 Financial Audit
Burke, Williams, Sorenson, LLP	Legal Services Agreement (Brown Act, public entity governance issues and other legal services)	July 2020	\$ 100,000	Active	
Hall Energy Law PC	Energy Procurement Counsel	July 2020	\$ 125,000	Active	

Clean Power Alliance					
Non-energy contracts executed under Executive Director authority					
Rolling 12 months -- Open contracts shown in Bold					
Vendor	Purpose	Month	NTE Amount	Status	Notes
The Harmon Press	Professional Printing Services	July 2020	\$ 40,000	Active	
InterEthnica	Written Translation Services, Typesetting, and Graphic Design in Spanish, Chinese, and Korean	July 2020	\$ 10,000	Active	
West Coast Mailers	Bulk Mailing Services	July 2020	\$ 20,000	Active	
Snowflake Inc.	Engineering Support Services for Load Forecasting Analysis	July 2020	\$ 15,000	Active	
CIM/Prime Construction/Pinnacle Communication Services	New Office Space Equipment and Installation: Audio Visual/Security Systems/Data and Communications Cabling	July 2020	\$ 361,281	Active	Signed under expanded authority of up to \$500,000 for office relocation design, equipment and construction expenses granted by the Board of Directors on March 25, 2020
Adobe Inc.	AdobeSign Secure Electronic Signature Service	June 2020	\$ 3,200	Active	
EZ Texting	Peak Management Pricing customer text messaging alerts	May 2020	\$ 1,000	Active	
Place and Page	Graphic Design Services	May 2020	\$ 30,000	Active	
KnowledgeCity	Employee Training	May 2020	\$ 3,745	Active	
Davis Wright Tremaine, LLP	Legal Services Agreement (Regulatory Assistance)	April 2020	\$ 125,000	Active	1st Amendment in October 2020 to increase the NTE from \$4,000 to \$35,000. 2nd Amendment in March 2021 to increase the NTE from \$35,000 to \$125,000.
Snowflake Inc.	Cloud-Native Elastic Data Warehouse Service	April 2020	\$ 36,000	Active	
Amazon Web Services	Cloud-based Database Hosting	April 2020	\$ 36,000	Active	
ICE Options Analytics LLC	Trading Platform Subscription Service	March 2020	\$ 19,000	Active	
Bold New Directions, Inc.	Management Training	March 2020	\$ 17,995	Active	Increased to \$20,328 in May 2020
Greenberg Glusker	Legal Services Agreement (PPA Negotiations)	March 2020	\$ 59,000	Active	
Omni Government Relations & Pinnacle Advocacy, LLC	Lobbying Services	December 2019	\$ 108,000	Active	Renewed for 2021 at same amount
CLG Group	Executive Training	November 2019	\$ 15,000	Active	
Inventure Recruitment	Ongoing Recruitment Services	October 2019	\$ 120,000	Active	Renewed for 2021 at same amount
JLL	Real Estate Brokerage Services	October 2019	NA	Active	

Commonly Used Acronyms

BESS	Battery Energy Storage System
CAC	Community Advisory Committee
CAISO	California Independent System Operator
CALCCA	California Community Choice Association
CalEVIP	California Electric Vehicle Incentive Program
CARB	California Air Resources Board
CARE	California Alternate Rates for Energy (Low Income Discount Rate)
CCA	Community Choice Aggregation
CEC	California Energy Commission
CPUC	California Public Utilities Commission
DA	Direct Access (Private Retail Energy Supplier)
DAC	Disadvantaged Community (As Defined by Calenviroscreen 3.0)
DER	Distributed Energy Resources
DR	Demand Response
ERMP	Energy Risk Management Policy
ERRA	Energy Resource Recovery Account (SCE Generation Rate Setting)
ESA	Energy Storage Agreement
EVSE	Electric Vehicle Supply Equipment (EV Charger)
FERA	Family Electric Rate Assistance (Low Income Discount Rate)
GHG	Greenhouse Gas
IOU	Investor Owned Utility
IRP	Integrated Resource Plan
JPA	Joint Powers Authority

Commonly Used Acronyms

Kwh	Kilowatt-Hour (A Measure of Energy Used in A One-Hour Period)
Kw	Kilowatt = 1,000 Watts (Watt = A Measure of Instantaneous Power)
LSE	Load Serving Entity
MB	Medical Baseline (Discount Rate for Medical Equipment Needs)
MW	Megawatt = 1,000 Kilowatts
Mwh	Megawatt-Hour = 1,000 Kilowatt-Hours
NEM	Net Energy Metering (Usually for Customers With Solar)
OAT	Other Applicable Tariffs
PCIA	Power Charge Indifference Adjustment (Can Be Called “Exit Fee”)
PCC1	Renewable Energy Generated Inside California
PCC2	Renewable Energy Generated Outside California
PCC3	A REC from A Renewable Resource, Delivered Without Energy
PCL	Power Content Label
POU	Publicly Owned or Municipal Utility
PPA	Power Purchase Agreement
PSPS	Public Safety Power Shutoff
PV	Photovoltaic (Solar) Panels
RA	Resource Adequacy
REC	Renewable Energy Credit
RPS	Renewables Portfolio Standard
T&D	Transmission and Distribution
TOU	Time Of Use (Used to Refer To Rates That Differ By Time Of Day)
WECC	Western Electricity Coordinating Council