



Waste Management

195 W. Los Angeles Avenue  
Simi Valley, California 93065  
(805) 522-9400 (818) 782-2474  
(805) 581-5407 Fax

March 29, 2021

Mr. Robert Yalda P.E., T.E.  
Public Works Director/City Engineer  
City of Calabasas  
100 Civic Center Way  
Calabasas, CA. 91302

Dear Mr. Yalda;

At Waste Management/GI Industries, we distinguish ourselves not only by what we do, but also by how we do it. In every aspect of our operations, we focus on personal, one-on-one service. Our client relationships revolve around continual interaction aimed at understanding, recommending, managing, evaluating and implementing. We have forged partnerships, rooted in trust backed by our commitment to excellence; with the people and communities we serve. Waste Management/GI Industries is the premiere solid waste and recycling company in the western Los Angeles County and Ventura County, renowned for its commitment to top performance for the past fifty years. Waste Management/GI Industries has contract agreements with the cities of Agoura Hills, Westlake Village, Malibu, Hidden Hills, Thousand Oaks, Simi Valley, Moorpark, Bell Canyon Community Service District and the Counties of Los Angeles and Ventura.

It is our business to make certain that a collection program is tailored to fit every customer's specific needs. Our professional customer service staff is trained in the residential, commercial, construction and demolition arena.

Per our current Franchise, "Section 4. 4.4 City's Option to Extend Term. There is an option to extend this Franchise for three (3) additional two (2) year periods should the CITY and CONTRACTOR both mutually agree. The first two (2) year period shall be from March 1, 2023 through February 28, 2025; the second (2) year period shall be from March 1, 2025 through February 28, 2027; and the third (3) two (2) year period shall be from March 1, 2027 through February 28, 2029. If City elects to extend the Term, City shall notify Contractor in writing no later than nine (9) months prior to the end of the then existing Term. If City does not notify Contractor nine (9) months prior to the end of the then existing Term, the City shall waive its option to further extend the Term. Waste Management/GI Industries would like to request the above extension option March 1, 2023 through February 28, 2027 in lieu of the recently requested rate adjustment due 7/01/2021.

As always, we look forward to our continued partnership with the City of Calabasas. Thank you for your consideration to this matter and should you have any questions concerning this request please do not hesitate to call me at (805) 955-4301.

Sincerely,  
Waste Management/G.I. Industries

A handwritten signature in blue ink, appearing to read 'Michael E. Smith'.

Michael E. Smith  
Director of Operations