



Fleet Proposal for: City of Calabasas

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Effective Date

9/22/2020

Prepared by:

Nathan Long

Canon Solutions America



CANON SOLUTIONS AMERICA

To: City of Calabasas
CC: Yadira Zimmerman / Ron Ahlers
From: Nathan Long
Date: 9/22/20
Re: Executive Summary New Fleet

Our customized Plan for Fleet Replacement at City of Calabasas includes the following:

- Upgrade all existing Canon equipment to NEW IR ADVANCE DX Color Series
- Deliver Professional Color and enhanced Media Capabilities with IPC165 LITE
- Utilize Canon Competitive Displacement Program to store and return Xerox 7835
- Check back to City of Calabasas for $(18 \text{ mo.} \times \$288.97) = \$5,201.46$
- Eliminate 11 lease contracts for 1 Master Lease Contract
- Eliminate 10 service contracts for 1 Master Fleet Service Contract
- NO MINIMUM Base Volume Service Contracts
- Fixed Service Pricing for 5 years with NO INCREASE

Our Pricing is based on a Publicly Bid and Awarded "Not to Exceed" pricing contract called OMNIA Partners.

Current Print and Copy Expense Per Month (Including Lease and Service)	\$ 5,731
Future Print and Copy Expense Per Month (Including Lease and Service)	\$ 3,130
SAVINGS PER MONTH	\$ 2,601

OMNIA PARTNERS – Contract # FI-R-0251-18

Dated 10-1-2018 through 09-30-2023

Notwithstanding any provision of this purchase order to the contrary, the use of this purchase order shall be for the Customer's administrative convenience only, and any terms and conditions in this purchase order which conflict with or vary from the terms contained in Contract No. FI-R-0251-18, effective October 1, 2018, between Canon Solutions America, Inc. and DuPage County, shall be deemed null and void.

- Leading cooperative purchasing organization for public agencies, educational institutions, non-profits across the United States
- Aggregates the purchasing power of participating public agencies across the country in order to receive larger volume discounts from suppliers
- Optional program with no minimum purchase requirements and NO FEE to participate

Lease Terms

No Doc fees; Net 30 Day Terms; Late Fee Exempt

Relocations

After initial installation, any copier may be relocated two (2) times per contract period at no additional charge. Copier relocation will be done by the Vendor unless the Vendor determines the relocation would not require trained personnel.

After initial installation, Canon Solutions America agrees to allow any MFD copier between 20 ppm and 105 ppm to be relocated two (2) times per contract period at no additional charge and with an aggregate fleet relocation total not to exceed the number of units installed per member under this contract.

The Canon Price book is published at the following link.

https://public.omniapartners.com/fileadmin/public-sector/suppliers/A-D/Canon_Solutions_America/Contract_Documents/FI-R-0251-18/County_of_DuPage_F1-R-0251-18_Pricing_December_1_2019.pdf



CANON SOLUTIONS AMERICA

EXAMPLE OF OMNIA PRICE LIST AND DISCOUNTING

County of DuPageF1-R -0251-18 Pricing
December 1,2019

Product	Purchase		
	Pricing Quantity (License per device/employee/ server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price
IMAGERUNNER ADVANCE C5560I III	\$ 23,000.00	65%	\$8,040.00
IMAGERUNNER ADVANCE C5550I III	\$ 20,000.00	62%	\$7,506.00
IMAGERUNNER ADVANCE C5540I III	\$ 17,000.00	65%	\$6,003.00
IMAGERUNNER ADVANCE C5535I III	\$ 15,000.00	63%	\$5,623.00
HIGH CAPACITY CASSETTE FEEDING UNIT-A1	\$ 1,900.00	60%	\$763.00
CASSETTE FEEDING UNIT-AM1	\$ 1,523.00	70%	\$457.00
CABINET TYPE-N	\$ 300.00	61%	\$117.00
PAPER DECK UNIT-F1	\$ 2,205.00	52%	\$1,069.00
FL CASSETTE-AZ1 (REPLACEMENT FOR CASSETTE 2,3 AND 4)	\$ 116.00	40%	\$70.00
FL CASSETTE-BA1 (REPLACEMENT FOR CASSETTE 1)	\$ 116.00	40%	\$70.00
TAB ATTACHMENT-F1	\$ 80.00	45%	\$44.00
COPY TRAY-J2	\$ 47.00	49%	\$24.00
UTILITY TRAY-B1	\$ 63.00	40%	\$38.00
PLATEN COVER TYPE W	\$ 105.00	40%	\$63.00



CANON SOLUTIONS AMERICA

STAPLE FINISHER-Y1	\$ 2,555.00	56%	\$1,134.00
BOOKLET FINISHER-Y1	\$ 3,920.00	57%	\$1,668.00
INNER 2 WAY TRAY-J1	\$ 105.00	50%	\$52.00
INNER FINISHER-H1	\$ 1,260.00	60%	\$506.00
BUFFER PASS UNIT-L1	\$ 280.00	44%	\$157.00
2/3 HOLE PUNCHER UNIT-A1	\$ 893.00	61%	\$349.00
INNER 2/3 HOLE PUNCHER-B1	\$ 710.00	58%	\$296.00

City of Calabasas current future

Presented by Nathan Long MAE, Canon Solutions America



Current Equipment/Cost Analysis																	
Location	Equipment	Serial Number	Lease Term Date	Speed	Monthly Lease Payment	Term	Monthly Service Base Payment	B & W Images Included in Base	B&W Actual Monthly Usage	B&W Overage Cost Per Image	B&W Overage Costs	Color Images Included in Base	Color Actual Monthly Usage	Color Overage Cost Per Image	Color Overage Costs	Total Service Costs	Total Cost
LIBRARY Coin Op	IR2530	FTG80700	4/15/2020	25	\$232.08	60	\$38.10	9,000	81	\$0.0127	\$0.00	0			\$0.00	\$38.10	\$270.18
2ND FLOOR COPY ROOM	IRADV8205	KZT02095	4/20/2020	105	\$1,252.17	60	\$61.10	39,000	8,796	\$0.0047	\$0.00	0			\$0.00	\$61.10	\$1,313.27
COMMUNITY DEVELOPMENT	ADVC5255	JME16861	8/31/2020	55	\$602.55	60			7,025	\$0.0077	\$54.09	0	8,690	\$0.060	\$521.40	\$575.49	\$1,178.04
COM DEV / PUBLIC WORKS	IRADV6275	NMC09173	8/10/2020	75	\$678.21	60			4,846	\$0.0053	\$25.68	0			\$0.00	\$25.68	\$703.89
	Accessory				\$18.00												
SENIOR CENTER	ADVC5255	JME22147	7/23/2021	55	\$267.98	60			2,578	\$0.0077	\$19.85	0	1,552	\$0.060	\$93.12	\$112.97	\$380.95
LIBRARY FRONT / PUBLIC	IRADVC5540I	WHG01091	9/13/2021	40	\$149.88	60	\$25.20	3,000	3,366	\$0.0084	\$3.07	0	914	\$0.060	\$54.84	\$83.11	\$232.99
LIBRARY BACK OFFICE	IRADVC5540I	WHG01368	9/13/2021	40	\$149.88	60	\$25.20		1,461	\$0.0084	\$12.27	0	1,332	\$0.060	\$79.92	\$117.39	\$267.27
CHILD CARE CENTER	IRADVC5535I	WXF09673	4/11/2022	35	\$406.77	60	\$21.00	3,000	5,212	\$0.0070	\$15.48	0	2,628	\$0.050	\$131.66	\$168.15	\$574.92
PARKS CENTER	IRADVC5540IV2	XUP00663	3/29/2023	40	\$459.00	60	\$26.00	4,000	2,395	\$0.0065	\$0.00	0	710	\$0.050	\$35.57	\$61.57	\$520.57
TENNIS AND SWIM CENTER	XEROX - 7835	MX1051908	3/1/2022	35	\$288.97	60	\$0.00	0	0	\$0.0000	\$0.00	0	0	\$0.000	\$0.00	\$0.00	\$288.97
					\$0.00	60	\$0.00	0	0	\$0.0000	\$0.00	0	0	\$0.000	\$0.00	\$0.00	\$0.00
Totals					\$4,505.49		\$196.60	58,000	35,760		\$130.46	0	15,826		\$916.51	\$1,243.57	\$5,731.06

Future Equipment/Cost Analysis																	
Location	Equipment		Lease Term Date	Speed	Monthly Lease Payment	Term	Monthly Service Base Payment	B & W Images Included in Base	B&W Actual Monthly Usage	B&W Overage Cost Per Image	B&W Overage Costs	Color Images Included in Base	Color Actual Monthly Usage	Color Overage Cost Per Image	Color Overage Costs	Total Service Costs	Total Cost
LIBRARY Coin Op	IR ADV DX 4725			25	\$2,233.85	60	\$0.00	0	35,760	\$0.0071	\$253.90	0	15,826	\$0.0406	\$642.54	\$896.43	\$3,130.28
2ND FLOOR COPY ROOM	IPC 165 LITE			65													
COMMUNITY DEVELOPMENT	IR ADV DX C5760I			60													
COM DEV / PUBLIC WORKS	IR ADV DX C5760I			60													
SENIOR CENTER	IR ADV DX C5760I			60													
LIBRARY FRONT / PUBLIC	IR ADV DX C5760I			60													
LIBRARY BACK OFFICE	NO REPLACEMENT																
CHILD CARE CENTER	IR ADV DX C5740I			40													
PARKS CENTER	IR ADV DX C5740I			40													
TENNIS AND SWIM CENTER	IR ADV DX C5740I			40													
Totals					\$2,233.85		\$0.00	0	35,760	\$0.00	\$253.90	0	15,826	\$0.00	\$642.54	\$896.43	\$3,130.28

Replacing Xerox Contract - Storage & Return
 XEROX Lease - Check to City of Calabasas (18 mo. X \$288.97)
 \$ 5,201.46

Consolidating Lease Contracts from 11 to 1
 Consolidating Service Contract Invoices from 10 to 1
 All new Color Fleet City Wide
 Fleet Service Contract Fixed for 5 years

\$2,600.78 Monthly savings over your previous payment
 \$31,209.36 Annual savings

A Savings of 45%





Canon Solutions America, Inc. ("CSA")
 One Canon Park, Melville, NY 11747
 (800) 613-2228

**Master Sales & Services Agreement
 Customer Information Face Page**

MA5548

Salesperson: Nathan Long Order Date: 10/14/2020

Customer ("you"):

Company: CALABASAS, CITY OF		
Address: 100 CIVIC CENTER WAY		
City: CALABASAS		County: LOS ANGELES
State: CA	Zip: 91302-3172	Phone #: 818.224.1600
Contact: Yadira Zimmerman		Fax #:
Email: yzimmerman@cityofcalabasas.com		

Applicable Terms and Conditions	Customer Organizational Information
<p>TERMS AND CONDITIONS ARE AVAILABLE AT: ESS.CSA.CANON.COM/CUSTOMERDOCUMENTS</p> <p>The CSA customer terms and conditions located at the above website ("Terms") form part of this Agreement. The Terms include general terms, and terms for product and service purchase, maintenance, support and leasing (pursuant to the terms of Rider G); managed print services; and quotes. The Terms applicable to each of your transactions will be referenced in the Order Schedule.</p> <p>By your initials herein and signature below, you understand and acknowledge such Terms and agree to comply with those applicable to each Order Schedule.</p> <p>_____</p> <p>Customer Initials</p>	<p>Federal Tax ID Number: _____</p> <p>Organization type: State or Local Government</p> <p>Address for Notices: Attn: Yadira Zimmerman Address: 100 CIVIC CENTER WAY Address 2: City: CALABASAS State: CA Zip: 91302-3172 Email: yzimmerman@cityofcalabasas.com</p>
<p>BY YOUR SIGNATURE BELOW, YOU AGREE TO LEASE, PURSUANT TO THE TERMS OF RIDER G, OR PURCHASE, AS SPECIFIED IN THIS AGREEMENT, THE ITEMS LISTED IN ANY SCHEDULE, RIDER OR ADDENDA (AS APPROVED BY CSA) TO THIS AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, AND AGREE TO ABIDE BY ALL OF THE TERMS AND CONDITIONS OF THIS FACE PAGE, APPLICABLE SCHEDULE(S), RIDER(S) AND SUCH ADDENDA, THE QUOTE, AND THE APPLICABLE TERMS AND CONDITIONS IDENTIFIED ABOVE, ALL OF WHICH IS INCORPORATED HEREIN AND MADE PART OF THIS AGREEMENT.</p>	

BY YOUR SIGNATURE BELOW, YOU AGREE TO LEASE, PURSUANT TO THE TERMS OF RIDER G, OR PURCHASE, AS SPECIFIED IN THIS AGREEMENT, THE ITEMS LISTED IN ANY SCHEDULE, RIDER OR ADDENDA (AS APPROVED BY CSA) TO THIS AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, AND AGREE TO ABIDE BY ALL OF THE TERMS AND CONDITIONS OF THIS FACE PAGE, APPLICABLE SCHEDULE(S), RIDER(S) AND SUCH ADDENDA, THE QUOTE, AND THE APPLICABLE TERMS AND CONDITIONS IDENTIFIED ABOVE, ALL OF WHICH IS INCORPORATED HEREIN AND MADE PART OF THIS AGREEMENT.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____



Lease Schedule ("Schedule") - Itemized (SER-700)

Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800)-613-2228

Customer: CALABASAS, CITY OF

CFS App #: 1668295

Salesperson: Nathan Long

Agreement #: MA5548

Transaction #: S1119618

Order Date: 10/14/20

Table with columns: Billing Information, Payment Information, Equipment Maintenance Information, Other Transaction Details. Includes fields for Customer Account, Lease Term (60 Months), # of Lease Payments (60), Lease Payment (\$2,233.85), Total Maintenance (\$0.00), and Due at Signing details.

Table with columns: Covered Device - Rider A (Office Equip/Cut Sheet Production), Maint Base Charge Section A (\$0.00), Covered Images Included in Maint Base Charge (B&W: 0 Color: 0), Excess Per Image Charge(s) (B&W: \$0.007100 Color: \$0.040600).

Main table with columns: Item Code, Listed Items Description, Qty, Unit Pmt, Total, Ship To & Maintenance Billing Information. Lists items like IRADV DX 4725I, CABINET TYPE-Q, COPY CONTROL INTERFACE KIT-A1, etc.

Additional Requirements:
OC: COUNTY OF DUPAGE CONTRACT FI-R-0251-18
Consumables: Toner Only
Meter Method: imageWare Remote
For CSA USE ONLY: Config: A | 55152668

THIS SCHEDULE IS ENTERED INTO PURSUANT TO, AND INCORPORATES THE TERMS OF, THE MASTER SALES AND SERVICES AGREEMENT REFERENCED AS THE AGREEMENT # ABOVE ("AGREEMENT"), INCLUDING THE MASTER LEASE TERMS SET FORTH AS RIDER G THERETO WHICH SHALL CONTROL (THE "LEASE TERMS"). TO THE EXTENT THE TERMS OF AN EXISTING CFS MASTER AGREEMENT ARE REFERENCED ON THIS SCHEDULE (THE "EXISTING MASTER CFS LEASE") AND ARE APPLICABLE TO THIS SCHEDULE, THEY SHALL CONTROL OVER THE MASTER LEASE TERMS SET FORTH AS RIDER G TO THE AGREEMENT FOR SO LONG AS THE EXISTING MASTER CFS LEASE REMAINS IN EFFECT.

Customer Authorized Signature: Printed Name: Title: Date: ACCEPTANCE CERTIFICATE

To: CSA and Lessor: Customer certifies that (a) the Listed Items referred to in the above Schedule have been received, (b) installation has been completed, (c) the Listed Items have been examined by Customer and are in good operating order and condition and are, in all respects, satisfactory to the Customer, and (d) the Listed Items are irrevocably accepted by the Customer for all purposes under the Agreement.

Authorized Signature: Printed Name: Title: Date:

For Internal Purposes Only: CFS Authorized Signature: Printed Name: Title: Date:



Customer: CALABASAS, CITY OF

Agreement #: MA5548

Order Date: 10/14/20 Salesperson: Nathan Long

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section B-1	Covered Images Included in Maint Base Charge			Excess Per Image Charge(s)
		See Page 1	See Page 1			See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information	
4300C002	IRADVDC5760I	1	Included	Included	Shipping: 100 CIVIC CENTER WAY Delivery Date: 10/30/20	
0609C002	CASSETTE FEEDING UNIT-AM1	1	Included	Included	Address 2: LMD OFFICE	
0618C002	INNER 2/3 HOLE PUNCHER-B1	1	Included	Included	City: CALABASAS County: LOS ANGELES State: CA Zip: 91302-3172	
0615C002	INNER FINISHER-H1	1	Included	Included	Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	Mtr Contact: Ph #: Email:	
1972V073	ESP NEXT GEN PCS POWER FILTER (120V/20A) XG-PCS-20D	1	Included	Included	IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
3806V913	INSTALL PAK DX C5750I / C5760I	1	Included	Included	Billing:	
2368V120	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	1	Included	Included	Address 2:	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	City: County: State: Zip:	
					Contact: Ph #: Email:	
					Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5	
					Consumables: Toner Only Auto-Toner Fulfillment**	
					Meter Method: imageWare Remote	
					For CSA USE ONLY:	
					Config: B - 1 55152669 SN of device to add accessory to:	

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section B-2	Covered Images Included in Maint Base Charge			Excess Per Image Charge(s)
		See Page 1	See Page 1			See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information	
4300C002	IRADVDC5760I	1	Included	Included	Shipping: 200 CIVIC CENTER WAY Delivery Date: 10/30/20	
0609C002	CASSETTE FEEDING UNIT-AM1	1	Included	Included	Address 2: LIBRARY CIRCULATION DESK	
0618C002	INNER 2/3 HOLE PUNCHER-B1	1	Included	Included	City: CALABASAS County: LOS ANGELES State: CA Zip: 91302-3172	
0615C002	INNER FINISHER-H1	1	Included	Included	Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	Mtr Contact: Ph #: Email:	
1972V073	ESP NEXT GEN PCS POWER FILTER (120V/20A) XG-PCS-20D	1	Included	Included	IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
3806V913	INSTALL PAK DX C5750I / C5760I	1	Included	Included	Billing:	
2368V120	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	1	Included	Included	Address 2:	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	City: County: State: Zip:	
					Contact: Ph #: Email:	
					Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5	
					Consumables: Toner Only Auto-Toner Fulfillment**	
					Meter Method: imageWare Remote	
					For CSA USE ONLY:	
					Config: B - 2 55152669 SN of device to add accessory to:	



Customer: CALABASAS, CITY OF

Agreement #: MA5548

Order Date: 10/14/20 Salesperson: Nathan Long

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section C-1	Covered Images Included in Maint Base Charge		Excess Per Image Charge(s)
		See Page 1	See Page 1		See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information
4300C002	IRADVDC5760I	1	Included	Included	Shipping: 100 CIVIC CENTER WAY Delivery Date: 10/30/20 Address 2: B&S HALLWAY City: CALABASAS County: LOS ANGELES State: CA Zip: 91302-3172 Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com Mtr Contact: Ph #: Email: IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com Billing: Address 2: City: County: State: Zip: Contact: Ph #: Email: Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5 Consumables: Toner Only Auto-Toner Fulfillment** Meter Method: imageWare Remote For CSA USE ONLY: Config: C - 1 55152670 SN of device to add accessory to:
0609C002	CASSETTE FEEDING UNIT-AM1	1	Included	Included	
0126C001	2/3 HOLE PUNCHER UNIT-A1	1	Included	Included	
0613C002	STAPLE FINISHER-Y1	1	Included	Included	
0619C002	BUFFER PASS UNIT-L1	1	Included	Included	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	
1972V073	ESP NEXT GEN PCS POWER FILTER (120V/20A) XG-PCS-20D	1	Included	Included	
3806V913	INSTALL PAK DX C5750I / C5760I	1	Included	Included	
2368V120	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	1	Included	Included	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section C-2	Covered Images Included in Maint Base Charge		Excess Per Image Charge(s)
		See Page 1	See Page 1		See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information
4300C002	IRADVDC5760I	1	Included	Included	Shipping: 300 CIVIC CENTER WAY Delivery Date: 10/30/20 Address 2: SENIOR CENTER City: CALABASAS County: LOS ANGELES State: CA Zip: 91302-3172 Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com Mtr Contact: Ph #: Email: IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com Billing: Address 2: City: County: State: Zip: Contact: Ph #: Email: Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5 Consumables: Toner Only Auto-Toner Fulfillment** Meter Method: imageWare Remote For CSA USE ONLY: Config: C - 2 55152670 SN of device to add accessory to:
0609C002	CASSETTE FEEDING UNIT-AM1	1	Included	Included	
0126C001	2/3 HOLE PUNCHER UNIT-A1	1	Included	Included	
0613C002	STAPLE FINISHER-Y1	1	Included	Included	
0619C002	BUFFER PASS UNIT-L1	1	Included	Included	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	
1972V073	ESP NEXT GEN PCS POWER FILTER (120V/20A) XG-PCS-20D	1	Included	Included	
3806V913	INSTALL PAK DX C5750I / C5760I	1	Included	Included	
2368V120	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	1	Included	Included	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	



Customer: CALABASAS, CITY OF

Agreement #: MA5548

Order Date: 10/14/20 Salesperson: Nathan Long

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section D-1	Covered Images Included in Maint Base Charge			Excess Per Image Charge(s)
		See Page 1	See Page 1			See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information	
4302C002	IRADVDC5740I	1	Included	Included	Shipping: 3701 LOST HILLS RD Delivery Date: 10/30/20	
0609C002	CASSETTE FEEDING UNIT-AM1	1	Included	Included	Address 2: DE ANZA PARK	
0618C002	INNER 2/3 HOLE PUNCHER-B1	1	Included	Included	City: CALABASAS County: LOS ANGELES State: CA Zip: 91302-3172	
0615C002	INNER FINISHER-H1	1	Included	Included	Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	Mtr Contact: Ph #: Email:	
1972V064	ESP NEXT GEN PCS POWER FILTER (120V/15A) XG-PCS-15D	1	Included	Included	IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
3795V264	INSTALL PAK DX C5735I & C5740I	1	Included	Included	Billing:	
2368V120	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	1	Included	Included	Address 2:	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	City: County: State: Zip:	
					Contact: Ph #: Email:	
					Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5	
					Consumables: Toner Only Auto-Toner Fulfillment**	
					Meter Method: imageWare Remote	
					For CSA USE ONLY:	
					Config: D - 1 55152671 SN of device to add accessory to:	

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section D-2	Covered Images Included in Maint Base Charge			Excess Per Image Charge(s)
		See Page 1	See Page 1			See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information	
4302C002	IRADVDC5740I	1	Included	Included	Shipping: 23400 PARK SORRENTO Delivery Date: 10/30/20	
0609C002	CASSETTE FEEDING UNIT-AM1	1	Included	Included	Address 2: SWIM AND TENNIS	
0618C002	INNER 2/3 HOLE PUNCHER-B1	1	Included	Included	City: CALABASAS County: LOS ANGELES State: CA Zip: 91302-3172	
0615C002	INNER FINISHER-H1	1	Included	Included	Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	Mtr Contact: Ph #: Email:	
1972V064	ESP NEXT GEN PCS POWER FILTER (120V/15A) XG-PCS-15D	1	Included	Included	IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
3795V264	INSTALL PAK DX C5735I & C5740I	1	Included	Included	Billing:	
2368V120	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	1	Included	Included	Address 2:	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	City: County: State: Zip:	
					Contact: Ph #: Email:	
					Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5	
					Consumables: Toner Only Auto-Toner Fulfillment**	
					Meter Method: imageWare Remote	
					For CSA USE ONLY:	
					Config: D - 2 55152671 SN of device to add accessory to:	



Customer: CALABASAS, CITY OF

Agreement #: MA5548

Order Date: 10/14/20 Salesperson: Nathan Long

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section D-3	Covered Images Included in Maint Base Charge			Excess Per Image Charge(s)
		See Page 1	See Page 1			See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information	
4302C002	IRADVDC57401	1	Included	Included	Shipping: 3655 OLD TOPANGA CANYON Delivery Date: 10/30/20	
0609C002	CASSETTE FEEDING UNIT-AM1	1	Included	Included	Address 2: CREEKSIDE PRESCHOOL	
0618C002	INNER 2/3 HOLE PUNCHER-B1	1	Included	Included	City: TOPANGA County: LOS ANGELES State: CA Zip: 90290-4373	
0615C002	INNER FINISHER-H1	1	Included	Included	Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	Mtr Contact: Ph #: Email:	
1972V064	ESP NEXT GEN PCS POWER FILTER (120V/15A) XG-PCS-15D	1	Included	Included	IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
3795V264	INSTALL PAK DX C5735I & C5740I	1	Included	Included	Billing:	
2368V120	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	1	Included	Included	Address 2:	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	City: County: State: Zip:	
					Contact: Ph #: Email:	
					Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5	
					Consumables: Toner Only Auto-Toner Fulfillment**	
					Meter Method: imageWare Remote	
					For CSA USE ONLY:	
					Config: D - 3 55152671 SN of device to add accessory to:	

Covered Device - Rider A (Office Equip/Cut Sheet Production)		Maint Base Charge Section E	Covered Images Included in Maint Base Charge			Excess Per Image Charge(s)
		See Page 1	See Page 1			See Page 1
Item Code	Listed Items Description	Qty	Unit Pmt	Total	Ship To & Maintenance Billing Information	
3831C002	IPC165	1	Included	Included	Shipping: 100 CIVIC CENTER WAY Delivery Date: 10/30/20	
3836C001	IMAGEPRESS SERVER M10	1	Included	Included	Address 2: UPSTAIRS COPY ROOM	
8002A004	X-RITE i1 SPECTROPHOTOMETER	1	Included	Included	City: CALABASAS County: LOS ANGELES State: CA Zip: 91302-3172	
3323C001	UPRIGHT CONTROL PANEL-H1	1	Included	Included	Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
0163C016	POD DECK LITE C165 SET	1	Included	Included	Mtr Contact: Ph #: Email:	
0118C010	BOOKLET FINISHER-W1 SET	1	Included	Included	IT Contact: Yadira Zimmerman Ph #: 818.224.1600 Email: yzimmerman@cityofcalabasas.com	
5738B002	PUNCHER UNIT-BS1	1	Included	Included	Billing:	
0166C007	SUPER G3 FAX BOARD-AS2	1	Included	Included	Address 2:	
1972V073	ESP NEXT GEN PCS POWER FILTER (120V/20A) XG-PCS-20D	1	Included	Included	City: County: State: Zip:	
3692V446	IMAGEPRESS LITE C165 INSTALL PAK	1	Included	Included	Contact: Ph #: Email:	
IntSupplies	Pre-Installed Supplies Installed in Machine	1	Included	Included	Elevator: No Loading Dock: No # of Steps: 0 Hrs of Operation: 9-5	
					Consumables: Toner Only Auto-Toner Fulfillment**	
					Meter Method: imageWare Remote	
					For CSA USE ONLY:	
					Config: E 55152672 SN of device to add accessory to:	



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800) 613-2228

SPECIAL LEASED EQUIPMENT REIMBURSEMENT & RETURN AGREEMENT

Related to transaction # _____

Salesperson _____ Order Date: ____ / ____ / ____

Form with sections: Customer ("you"), Customer Contact for Equipment Return Coordination, End of Lease Conditions and Lease Return Instructions, Customer Reimbursement, and Required Documentation.

PLEASE PRINT EQUIPMENT LOCATION INFORMATION BELOW:

Table with 9 columns: Brand, Model / Accessory Description, Serial #, Meter Reading, Lease End Date, Street, City, State, Zip

CSA or its designee will issue a check to you for the Total Customer Reimbursement amount specified above for the sole purpose of reimbursement of early termination charges or fees and associated expenses for equipment being replaced by the listed items in the transaction number referenced above.

If you have elected to have CSA return Equipment to the Leasing Company listed above, you hereby authorize CSA to use commercially reasonable efforts to pick up the equipment listed above in its existing condition, store in a CSA designated location and transport such equipment to the Leasing Company's return location at CSA's expense.

CSA SHALL NOT BE LIABLE FOR INJURY OR DAMAGE EXCEPT TO THE EXTENT CAUSED BY CSA'S NEGLIGENCE OR WILLFUL MISCONDUCT. CSA SHALL NOT BE LIABLE FOR LOSS OF REVENUE OR PROFIT, LOSS, CORRUPTION OR RELEASE OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

DATA. You acknowledge that the hard drive on the Equipment may retain images, content or other data that you may store for purposes of normal operation of the Equipment ("Data"). You acknowledge that CSA is not storing Data on behalf of you and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____



Return Schedule, Rider B of Agreement

Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800)-613-2228

Customer: CALABASAS, CITY OF

Salesperson: Nathan Long

Agreement #: MA5548

Transaction #: S1119618

Order date: 10/14/20

Customer ("You") Customer Account: 1087886 Service Requested: Buyout Reimbursement
Company: CALABASAS, CITY OF
Address: 100 CIVIC CENTER WAY
City: CALABASAS County: LOS ANGELES
State: CA Zip: 91302-3172 Phone: 818.224.1600
Contact name: Yadira Zimmerman
Email: yzimmerman@cityofcalabasas.com
Alternate Contact:
Alternate Phone:

If "Buyout Reimbursement" is selected above, the following MUST be completed:

\$ 5,201.46 To be paid upon delivery / acceptance pursuant to Rider B, Section 1.

Payable to: You Reason for check issuance:

If transaction includes a Lease Upgrade or Buyout the following MUST be completed:

Select one:
[] Not Applicable: No Equipment pick up required
[] CSA will pick up the Equipment
[] Return Equipment to CFS
[] Return Equipment to CSA Original Order Date
[] You will return Equipment to leasing company according to the terms and conditions of your lease agreement
[] You will retain the equipment.
Will retained equipment remain under a CSA Maintenance Agreement?
[] No
[] Yes: SELECT ONE: under an Existing Contract [] Or New Contract []

Trade in Equipment Condition:

Equipment for Trade-In, Upgrade, or Return

If transaction includes a Lease return the following MUST be completed:

Table with 8 columns: Return code, Item Code, Description, Serial #, Equipment Location, Contact Name & Phone, Email, Alt pick up date

Pick Up /Return Information:

[] Same Date as Delivery of Listed Items Specified on the Agreement
[] Other Specified Date: ___ / ___ / ___ (but no longer than 30 days after delivery of Listed Items under Agreement)

Contact Name: Yadira Zimmerman Phone: 818.224.1600 Email: yzimmerman@cityofcalabasas.com

Hours of Operation: 9-5 Number of Steps: 0 Elevator: No Loading Dock: No

Special Instructions:

THIS RETURN SCHEDULE IS ENTERED INTO PURSUANT TO, AND INCORPORATES ALL OF THE TERMS OF, THE MASTER SALES AND SERVICES AGREEMENT REFERENCED AS THE AGREEMENT # ABOVE AND THE APPLICABLE RIDER(S) ("AGREEMENT"). BY YOUR SIGNATURE BELOW, YOU AGREE TO TERMS AS SPECIFIED ABOVE, SUBJECT TO THE TERMS AND CONDITIONS OF THE AGREEMENT. CUSTOMER REPRESENTS THAT EXECUTION OF THIS SCHEDULE HAS BEEN DULY AUTHORIZED. YOU REPRESENT THAT YOU ARE AUTHORIZED TO EXECUTE THIS SCHEDULE ON CUSTOMER'S BEHALF. STANDARD TERMS AND CONDITIONS INCORPORATED HEREIN ARE AVAILABLE AT ESS.CSA.CANON.COM/CUSTOMERDOCUMENTS, AND SHALL APPLY TO THE EXTENT NOT MODIFIED BY THE AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS RETURN SCHEDULE.

Customer's Authorized Signature
Printed Name Title Date



Return Schedule, Rider B of Agreement

Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800)-613-2228

Customer: CALABASAS, CITY OF

Salesperson: Nathan Long

Agreement #: MA5548

Transaction #: S1119618

Order date: 10/14/20

Customer ("You") Customer Account: 1087886 Service Requested: Return
Company: CALABASAS, CITY OF
Address: 100 CIVIC CENTER WAY
City: CALABASAS County: LOS ANGELES
State: CA Zip: 91302-3172 Phone: 818.224.1600
Contact name: Yadira Zimmerman
Email: yzimmerman@cityofcalabasas.com
Alternate Contact:
Alternate Phone:

Table with columns: Leasing company name, Lease Number. Rows include CFS with lease numbers 001-0270884-013 through 001-0270884-019.

If "Buyout Reimbursement" is selected above, the following MUST be completed:

\$ To be paid upon delivery / acceptance pursuant to Rider B, Section 1.
Payable to: Reason for check issuance:

If transaction includes a Lease Upgrade or Buyout the following MUST be completed:

Select one:
[] Not Applicable: No Equipment pick up required
[] CSA will pick up the Equipment
[] Return Equipment to CFS
[] Return Equipment to CSA Original Order Date
[] You will return Equipment to leasing company according to the terms and conditions of your lease agreement
[] You will retain the equipment.
Will retained equipment remain under a CSA Maintenance Agreement?
[] No
[] Yes: SELECT ONE: under an Existing Contract [] Or New Contract []

Trade in Equipment Condition:

Equipment for Trade-In, Upgrade, or Return

If transaction includes a Lease return the following MUST be completed:

Table with columns: Return code, Item Code, Description, Serial #, Equipment Location, Contact Name & Phone, Email, Alt pick up date. Contains 5 rows of equipment return information.

Pick Up /Return Information:

[] Same Date as Delivery of Listed Items Specified on the Agreement
[] Other Specified Date: / / (but no longer than 30 days after delivery of Listed Items under Agreement)

Contact Name: Yadira Zimmerman Phone: 818.224.1600 Email: yzimmerman@cityofcalabasas.com

Hours of Operation: 9-5 Number of Steps: 0 Elevator: No Loading Dock: No

Special Instructions:

THIS RETURN SCHEDULE IS ENTERED INTO PURSUANT TO, AND INCORPORATES ALL OF THE TERMS OF, THE MASTER SALES AND SERVICES AGREEMENT REFERENCED AS THE AGREEMENT # ABOVE AND THE APPLICABLE RIDER(S) ("AGREEMENT"). BY YOUR SIGNATURE BELOW, YOU AGREE TO TERMS AS SPECIFIED ABOVE, SUBJECT TO THE TERMS AND CONDITIONS OF THE AGREEMENT. CUSTOMER REPRESENTS THAT EXECUTION OF THIS SCHEDULE HAS BEEN DULY AUTHORIZED. YOU REPRESENT THAT YOU ARE AUTHORIZED TO EXECUTE THIS SCHEDULE ON CUSTOMER'S BEHALF. STANDARD TERMS AND CONDITIONS INCORPORATED HEREIN ARE AVAILABLE AT ESS.CSA.CANON.COM/CUSTOMERDOCUMENTS, AND SHALL APPLY TO THE EXTENT NOT MODIFIED BY THE AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS RETURN SCHEDULE.

Customer's Authorized Signature
Printed Name Title Date



Additional Equipment for Trade in, Upgrade, Return, Buyout Schedule (Rider B) (SLS-901)

Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800)-613-2228

Customer: CALABASAS, CITY OF
Agreement #: MA5548

Salesperson: Nathan Long
Transaction #: S1119618

Order Date: 10/14/20

Customer ("you"):

Company: CALABASAS, CITY OF
Address: 100 CIVIC CENTER WAY
City: CALABASAS

Contact: Yadira Zimmerman
Phone: 818.224.1600
Fax:
State: CA Zip: 91302-3172

Email: yzimmerman@cityofcalabasas.com

Equipment for Trade-In, Upgrade, or Return

Table with 7 columns: Return code, Item Code, Description, Serial #, Equipment Location, Contact Name & Phone, Email, Alt pick up date. Contains 4 rows of equipment data.